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THE NEWSPAPER FOR CANTERBURY, WHITSTABLE, HERNE BAY AND SURROUNDING VILLAGES



Issue No 161  
Available from Wednesday,  
October 27, 2010



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KOSmedia

## **BUSINESS** **WEEK** **Live**

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**Kent Showground, Detling** Wednesday, 10th November 2010, 9.00am - 4.00pm

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**Inside:** Speakers  
Conference  
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Clinics

# Conference Programme

## Opening Address:

Lord Michael Howard, Baron Howard of Lympne  
Paul Stannard, MD, Archant KOS Media



Lord Michael Howard

## Session 1. 9.30 – 10.00

### Winning business from the public sector TODAY

#### Panel discussion

In the wake of the comprehensive spending review, many businesses will have to review the way in which they trade with the public sector. Public sector procurement covers everything from multi-billion pound orders for aircraft carriers down to contracts to clean the windows of local schools or supply flowers to the town hall. Every government department, local authority, LEA and health trust has its procurement officers and each has its own buying requirements.

**Panel members:** Tim Allen, Group Managing Director, MJ Allen  
Martin Wragg, Defence Suppliers Service, MOD  
Jeff Alexander, Head of External Affairs, South East Region, EEF



Tim Allen  
MJ Allen



Phil Beavan  
Innovation & Growth Team



Elizabeth Dolding  
Warners Solicitors

## Session 2. 10.15 – 10.45

### Readying investment... how to catch your dragon

Many people have some great ideas; however, translating them into a tangible prospect for business and investors is not always so easy. Come along and hear from Phil Beavan, Portfolio Director for the Innovation and Growth Team and Elizabeth Dolding, Partner and commercial legal expert from Warners Solicitors, about how to attract and secure equity investment into your business... the do's and don'ts, rights and wrongs... and how to spectacularly cock it up.

**Speakers:** Phil Beavan, Portfolio Director, Innovation & Growth Team  
Elizabeth Dolding, Partner, Warners Solicitors

## Session 3. 11.00 – 11.30

### Digital Revolution: What's in it for business?

Apps, stats, video, mobile technology, the web – what does it all mean for business? How can we be a part of the digital revolution and what are the implications for businesses. Come and hear from a leading expert, who has over 10 years of experience in this area, as well as working for leading companies such as Lycos Europe.

**Speaker:** Johnnie Jensen, Success Engineer, Tmandi



Johnnie Jensen  
Tmandi

## Session 4. 11.45 – 12.15

### Tweet, greet and network... is social media like Twitter, Facebook and LinkedIn worth the investment?

Despite the tremendous growth of business presences on social media sites, such as Facebook, LinkedIn, Twitter etc, there are still many misconceptions about how best to use it. Come and hear from an expert, with many years of experience in this area and dispel some of the myths. Get advice about spending time up front doing analysis, research, goal setting and how having a strategy will make a social media plan easy to execute.

**Speaker:** Dan Maudhub, Managing Director, Wonderful Creative Agency



Dan Maudhub  
Wonderful Creative Agency

## Session 5. 1.00 – 1.30

### Win the war for talent – getting the best staff

Despite the prospect of job cuts and redundancies, many sectors are struggling with a real shortage of skilled staff. With the green shoots of economic recovery starting to appear, businesses will have to work harder than ever to retain talent, and understand the best way to recruit such staff initially. Come and hear from a leading HR expert, who will offer businesses tips and hints on how to achieve this.

**Speaker:** Simon Brown, HR Transformation Deployment Director at the Coca Cola Company.



Simon Brown  
Coca Cola

## Session 6. 1.45 – 2.15

### Manage and inspire... it doesn't have to be a secret

Books and courses are not a panacea to good management, nor do they guarantee that people will be able to put the theory into practice. Come and hear from a motivational speaker, who has over 20 years experience in operational management, sales, change management, training & coaching, personal and organizational development.

**Speaker:** Neil Annis, Managing Partner, ThinkGap



Neil Annis  
ThinkGap

## Session 7. 2.30 – 3.00

### Global brand marketing strategies for local businesses

Discover a world of multi-channel marketing opportunities and learn how big global brands maximise mobile apps, digital, print, social networking and PR as interconnected revenue generators. We showcase how local companies can create their own revenue and brand success through a strategic multi-channel campaign, quickly, efficiently and effectively.

**Speaker:** Ben Edwards, Marketing Manager, Page Suite



Ben Edwards  
Page Suite

## Session 8. 3.15 – 3.45

### The Big Debate – what will be the role of business in the Big Society?

David Cameron launched the 'Big Society' to empower communities and said that groups should be able to run post offices, libraries, transport services and shape housing projects. What are the implications of this for businesses and how can they be involved? Come and join a panel session with leading experts from business and social enterprise to hear what they think the future landscape may look like.

**Panel members:** Celia Richards, Director of Communications, Social Enterprise Coalition  
Johnnie Jensen, Success Engineer, Tmandi  
Clive Relf, Senior Business and Tax Partner, Reeves & Co LLP



Celia Richards  
Social Enterprise Coalition



Clive Relf  
Reeves & Co LLP

# Leading business at Kent's essential

IN the wake of the Coalition's pivotal Comprehensive Spending Review, Archant KOS Media has pulled together under one roof the essential tools to help business survival and growth in Kent.

Business Week Live (BWL), will be held at the County Showground, Detling near Maidstone on Wednesday November 10 and is an extension of the Business Week media and the news, videos and blogs of [www.businessforkent.co.uk](http://www.businessforkent.co.uk).

Apart from crucial timing just three weeks after the CSR and ahead of what promises to be the tricky year of 2011, Business Week Live offers a line-up of more than 20 carefully chosen speakers, business gurus and panellists who can deliver an integrated programme of skilful guidance, advice and tips for the months and years to come.

This impressive array will open up with one of Kent's best known political figures, also one who is well-qualified to deliver a running report on the Coalition's management of the economy.

He is Michael Howard, one-time Conservative Party leader and the former MP for Folkestone and Hythe.

The Tory grandee, who stood down at the May General Election, now sits in the Lords as Baron Howard of Lympne.

He trained as a barrister, but was elected an MP in 1983 and was a minister just four years later, going on to hold the Cabinet posts under Prime Minister John Major including Secretary of State for Employment (1990–1992) and Home Secretary (1993–1997).

In opposition, he was Shadow Foreign Secretary (1997–1999) and Shadow Chancellor of the Exchequer (2001–2003) before attempting to lead his party back into office at the 2005 election – a feat achieved



OPENING SPEAKER: Lord Michael Howard.

this year by his successor as party leader, David Cameron.

The advice will then come thick and fast with a programme of panel discussions and speeches on matters as diverse as: sourcing investment – at a time when the banks are making it tough for small businesses; seeking out the best staff to make the most from your precious wages bill; inspirational management; harnessing new technologies and networking such as Twitter, Facebook and LinkedIn; how business can work within the Big Society envisaged by David Cameron.

Early on in the programme there is even a panel discussion about winning business

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**GHOST HUNT:** Take a look around Dover Castle and hear some spine-chilling tales. Search: 'Ghost'

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## MONTY'S LUCKY ESCAPE

This x-ray shows Monty the cat who was shot in the head with an air rifle in Barham. In the picture, the pellet is still resting against his skull.

The outdoors cat Monty has had to endure an operation to have the bullet removed. His owner and her three children have said they are disgusted by what has happened.

FULL STORY ON PAGE 3

■ BY IAN READ

A TOP British fencing coach has been found guilty of sexual offences against a teenage girl he coached.

A jury of six men and six women voted 11 to 1 to find Paul Romang, 59, guilty of using a position of trust, as a coach at Canterbury Fencing Club, to indecently assault the 16-year-old.

During the six-day hearing the jury heard from two other witnesses who gave details of Romang's inappropriate behaviour while he was a coach.

Canterbury Crown Court heard Romang, of Grange Way, Broadstairs, attempted to kiss the girl while she was in his car.

But matters came to a head when she stayed at his home. The coach knocked on the girl's bedroom door at 4am and told her she needed a massage for her back.

He attempted to take her bra off, rubbed lotion on his hands and pulled down her bottom clothing before rubbing her buttocks.

He then touched her breasts and the girl said she felt him breathing heavily.

The jury watched a video of the girl telling a police officer what had happened.

"He had a candle. He said I needed a massage because my back was a funny shape. He told me to take my pyjama top off, but I just lifted it up.

"He tried to undo my bra, but only got one of the hooks undone. He then had his thumbs under my trousers and knickers and began to massage my bum.

"I suppose I got scared and told him he was supposed to be massaging my back. I guess it

CONTINUED ON PAGE 2



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**your lifestyle**

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**Teenage kicks**  
 Emma Stone gets top grades role in new teen comedy East is East

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 media

# Getting rid of bad tenants too hard, says MP

## EXCLUSIVE

BY JENNY ARMSTRONG

THE law should change to make it easier for councils to evict bad tenants, says MP for Canterbury and Whitstable Julian Brazier.

He has written to housing minister Grant Shapps and work and pensions minister Theresa May about what he calls "the ridiculous expense and stress involved in evicting problem tenants".

Mr Brazier said: "It seems strange we should confer security of tenure, on one group of people, most of whom today are unemployed, when such security ended a generation ago for those who have bettered themselves a little and are dependent on private renting."

"I had a recent constituency case involving two sisters. One was hard-working with a hard-working partner, both on modest incomes, but was denied social housing."

"The second has never worked and was given a flat for life. Both cases stemmed from a correct interpretation of housing law."

Mr Brazier has also said it should be easier for councils to evict problem tenants. He said: "My postbag and surgeries contain many cases of families whose lives are being ruined by neighbours."

"They keep them awake at night with noise, throw excrement over the wall, allow their children to terrorise other children and allow their property to become a slum."

"The law makes tackling the problem expensive, traumatic and lengthy for the victims and frequently frustrated by the courts."

Mr Brazier said councils have to fill in long forms, go through expen-



sive procedures and court hearings.

He instead advocates a short tribunal chaired by a magistrate with two councillors.

He said: "The law should be rebalanced to put the interests of the wider community before that of the problem family."

"One successful eviction usually results in a marked improvement by others offending in the area, so I believe this reform would lead to a few exemplary evictions."

The Department for Communities and Local Government said it had received the letter and would be responding shortly.

A spokesman for the department said: "Anti-social behaviour can damage quality of life for residents and can have a negative impact on neighbourhoods and communities."

"We recognise it is important to ensure that, when eviction is used, the process works efficiently and quickly. We are looking at how best to make this happen."

Canterbury council's head of housing said it would be inappropriate for them to comment on changes to tenancy matters.

## Victim promised a cruise down the Nile

CONTINUED FROM FRONT PAGE  
 would have gone further if I hadn't stopped him."

The court heard Romang claimed to be an exiled Russian nobleman and had showered female pupils with presents.

He also promised his victim a cruise on the River Nile, a chance to try parachuting from a hot air balloon over the desert and the chance to meet Russian President Vladimir Putin.

Romang is due to return to the court on Friday November 19, for sentencing.

In the meantime his bail conditions say that he must not be alone in a room with anyone under the age of 18.

## Robber used hockey stick to attack trader

A ROBBER who brandished a hockey stick at a Canterbury newsagent may have been sitting outside the shop for 30 minutes before he struck.

The man, aged between 18 and 20, went into the St Stephen's Road shop at 4.30pm. He was wearing a black, nylon tracksuit top with white stripes and black tracksuit trousers and may have been outside from 4pm on Monday, October 18.

He chose a DVD and then went to the counter with the hockey stick. A woman tried to disarm him by grabbing the stick, but he pushed her away and stole cash and cheques from the till.

Police believe he was with another man who entered the shop while the robber was at the counter. Both left together. Anyone with information should call DC Mark Thorne on 01843 222 083 or Crimestoppers anonymously on 0800 555 111.

## Vagrant held after off-licence robbery

A HOMELESS man has been arrested after a robbery in which a shop worker was hit with a baton.

Two men went into Wincheap Wines opposite the Esso petrol station at 7.30pm on October 19, and stole cash from the shop's till. They also attacked one of the shop's employees, hitting him on the shoulder. A 19-year-old man is now in custody.

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# Cheap imports threaten orchards

KENT is in danger of losing its Garden of England tag as orchard land continues to disappear.

A new report from the Campaign for the Protection of Rural England has highlighted the national worries.

In the last decade the UK has lost 31 per cent of its apple orchard land; in the last 25 years more than half our orchards have disappeared.

And it is just as bad in Kent.

Common Ground said: "Since the 60s, Kent lost 80 per cent of its orchard land. The reason so many have been lost is because the economics haven't been working, because so many superstores have been buying the cheapest, and importing them from Chile, South Africa, Australia and New Zealand at the height of our season."

"Kent has been seriously affected."



**ADOPT A TREE:** Then pick your own apples

But she also blames growers for not supplying the apples people buy in supermarkets. "It's a lack of will and imagination," Sue said.

She said a step towards the solution is people supporting producers by buying direct from farm shops.

Farms can hold Apple Days, and Community Orchards can supply residents with a local product.

One community orchard is No Man's Orchard, bought in 1996 by Chartham and Harbledown Parish Councils for about £11,000.

It is run by the Kentish Stour Countryside Partnership. Manager John Shelton said: "Income comes from the government, plus some other bodies. We also run an adopt a tree scheme, which allows people to pay about £50 for a tree during its natural life."

"That allows them to come in and pick the apples from their tree, while we maintain the orchard."

Graeme Willis, Local Food Campaigner for CPRE, said: "The rate at which we have lost apple orchards is crazy. We have one of the best climates for growing apples yet we are importing most of the apples we eat."



# Cat shot by airgun yobs 'lucky not to lose sight'

## EXCLUSIVE

BY JENNY ARMSTRONG

A DISTRESSED family took their injured pet cat to the vet, only to find out it had been shot in the head with an air rifle.

Julie Simpson, a teacher from Barham, found her cat Monty with a lump on his head on Wednesday evening. She thought he had been in a fight, so took him to have medical treatment, but then found out Monty had a bullet embedded in his skull.

Mother-of-three Mrs Simpson said: "He is lucky to be alive. We are all really upset and absolutely disgusted someone could do this."

"He likes roaming around the fields behind our house where he hunts rabbits. I can't keep him in, because he is an outdoor cat."

"I got home and noticed he had a lump on his head. I thought he had been in a fight, so I took him to the vets but they said he had actually been shot."

Luckily, Monty will make a full recovery. Vet Cate Brothwell, who treated Monty at Bourne Veterinary Practice, said: "The pellet went under the skin next to the skull, but because cat skulls are quite thick, it has stayed outside the skull. Otherwise it could have done a lot of damage."

"It was very lucky, and the cat is fine and is going to make a full recovery. But the area where the pellet went it was only 2cm away



Picture: SIMON KNOWLES/BOURNE VETERINARY PRACTICE

**NEAR MISS:** Monty was shot in the head with an air rifle, and was lucky not to have lost his sight, says the vet

from one of the eyes, so if it had been any closer he would have lost an eye.

"He is a very sweet little cat. We have removed the pellet and he will be fine, but it could have been a very nasty injury."

Mrs Simpson has reported the shooting to the police and the RSPCA. The family lives on a quiet country lane, but they have already had three cats killed – two by cars and one by a neighbour's dogs.

The RSPCA said they received 93 calls about airgun attacks on cats in the first six months of

the year, but believes the real number of cases may be much higher, as many injured animals look for hidden areas to die and so are not found.

The RSPCA's chief veterinary officer Steve Cheetham, said: "Unfortunately, we do see far too many cases of injuries inflicted by air guns every year."

"Many of these injuries are fatal, but even those animals who are lucky enough to survive can have their quality of life significantly reduced."

## Police appeal for clues to stabbing

A STABBING in Herne Bay left a man in hospital this weekend.

The 26 year old, who lives in the town, was taken to the Queen Elizabeth the Queen Mother Hospital in Margate for treatment to a stab wound in his leg, but was allowed to go home next day.

Two men, aged 23 and 24, were arrested after the attack in Cavendish Road and have been released on bail.

Police found the victim in the early hours of Saturday morning and believe the three may have been drinking together in the Victoria Park area.

Cars in the Cavendish Road area have been kicked and had wing mirrors broken, and police believe this is connected to the assault.

Witnesses should call DC Ron Smith on 01227 868 296 or Crimestoppers anonymously on 0800 555 111.

## Pensioner injured as bag snatched

A COWARDLY mugger left an elderly woman needing hospital treatment after snatching her bag.

The 82-year-old Canterbury woman was walking to Sainsbury's along a footpath from the Kingsmead Road when a man in a grey hoodie and black trousers grabbed her bag.

The pensioner fell to the ground and bumped her head and had to be taken to hospital for a check up.

The robber, who was about 18, ran off towards Sainsbury's. Police would like to speak to a man in a black coat who tried to chase him.

Anyone with information about the incident at 9.20am on Monday, October 18, should call DC Mark Thorne on 01843 222 083 or Crimestoppers anonymously on 0800 555 111.

## Action to halt rise in crime

RECORDED crime levels rose marginally in the third quarter of this year.

From June 2009 to June 2010, crime levels fell by 8.1 per cent, but that trend has not continued. Since June, recorded crimes have gone up by 1.3 per cent.

The recorded levels include the Canterbury area as well as Thanet, and police have said the 7.3 per cent rise in burglary during the period relates mostly to that area.

Serious sexual offences, burglary, car crime, theft, criminal damage and property crime all rose marginally, but violent crimes, fraud and drug offences all fell.

A police spokesman said: "In an effort to curb the rise in burglary being experienced in east Kent a team of officers have been working alongside specialist departments to disrupt criminals involved in burglary and vehicle theft."

"They have had a number of positive results where prolific burglars have been arrested, charged and put before the court."

DI Nick Greenan said: "This team provides an additional tactical resource to the east Kent officers and forms part of an ongoing drive to combat burglary and vehicle crime in the area."

"We are confident that, with the support of residents, we can buck this trend and reduce burglary."

## Jail for solicitor who swindled his clients

A SOLICITOR who stole almost £250,000 from clients will spend five years in prison.

Derek Speed, 58, of Dextor Close, Canterbury, had opened a bank account in the name of Martin Smith and used a fake ID to steal money and shares from his customers.

He took more than £200,000 from a probate account – money belonging to someone who had died. The person's will had stipulated the funds and shares were supposed to be given to local and national charities.

The rest of the money came from using his position to write cheques from clients to himself and charging customers twice for the same service.

Speed's fraudulent activities came to light when he was on holiday in Romania in 2009. A person repeatedly called the practice where he worked, in Staplehurst, complaining about Speed's alias.

The solicitor tried to pretend Smith was a financial advisor, but was suspended from his post when he could not give a landline phone number for the fictional man.

Speed pleaded guilty on Friday, September 17, and was sentenced on Friday, October 22.

DI Mark Fairhurst of the Kent and



**TWO ALIASES:** Solicitor Derek Speed

Essex Serious Crime Directorate said: "Speed abused his position as a solicitor and deceived his employer."

"He showed a level of premeditation and planning that was calculated to deceive those around him."

"The fact he stole money destined for a charity such as the RNLI makes this even more deplorable."

"The inquiry was complex, as he had invented two fake identities himself. The effect of his crimes will be felt by the witnesses long after today's sentencing."



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**LOCAL TREAT:** But oysters served up in Whitstable to passengers on the Orient Express came from Essex

# Guests travel to Kent to eat Essex oysters

TWO oyster companies are involved in a spat over a contract to serve up the aphrodisiac treats on the Orient Express.

Producers based at 'the home of the British oyster', Whitstable in Kent are fuming after guests on the £250-a-time trip on the famous train disembark at the seaside town only to be fed oysters from Essex.

Guests on board the 1920s train at Victoria station in London are treated to a five-course lunch on board before a 15-minute stop off in Whitstable for oysters and Champagne.

But after discovering the oysters served up to guests with lemon or red wine shallot vinegar are from Essex, bosses at the Whitstable Oyster Fishery vented their anger this week.

James Green, development manager of Whitstable Oyster Fishery, said he was 'furious' his company was not asked to serve up the oysters on their own turf.

He said: "It would have been nice to have been given the opportunity to provide Whitstable oysters in Whitstable."

"Surely that's the whole point of the train stopping here?"

"I am sure most of the people are under the impression they are eating Whitstable oysters when they stop here."

■ BY STIAN ALEXANDER

"It just doesn't make sense."

But Graham Larkin, the boss of the Essex-based Colchester Oyster Fishery, said: "We already supply other products to the Orient Express."

"They asked us if we would supply oysters at Whitstable station after two local companies turned them down, so we got this commission by default."

A spokesman for the Orient Express British Pullman confirmed the oysters were provided by the Colchester Oyster Fishery and said it was aware of the spat between the two companies.

Whitstable began life as Britain's most famous producer of oysters after Romans collected the shellfish from the seaside town.

Local Darren Groom, 45, said: "If you pay all that money to go on a train and the only stop-off is at Whitstable, you would expect to be served Whitstable oysters."

"The last thing you would think you were getting was oysters from Essex."

"It's a disgrace really - I'd certainly feel hard done by if I was on the Orient Express."

"It's like people stopping off in Edinburgh and being served haggis from Norfolk - totally ridiculous."

## TV chef cooks up an entertaining evening

A CELEBRITY chef is coming to Canterbury to demonstrate a three-course dinner and share his tips of the trade.

Aspiring chefs can watch Brian Turner (pictured), who appears on Ready Steady Cook and Saturday Kitchen, cook a stuffed saddle of lamb and enjoy his anecdotes.

Mr Turner will be cooking in Barretts Digital World on Maynard Road, Wincheap, at 6.30pm on Tuesday, November 2.

To attend, register online at [www.barrettsdigital.tv/brianturner](http://www.barrettsdigital.tv/brianturner). Anyone who registers will be entered into a prize draw to win £300 of vouchers to spend during the evening.



yourcanterbury.co.uk  
**NEWS IN BRIEF**

## Officer hurt as driver flees

A POLICE officer's fingers were broken as he tried to rip the keys from the ignition of a car.

The driver was ordered to stop by two members of the Special Constabulary in Cremer Close, Chartham, at 7.30pm on Sunday, October 17, after they spotted him driving erratically.

But instead of turning off the engine, the young man floored the accelerator and sped off.

A special sergeant had his fingers broken as he tried to take the keys from the ignition as the car drove off.

The car stopped a short distance away.

A 17-year-old youth is due to appear before magistrates in Canterbury on November 4 charged with driving without due care and attention, failing to stop when required by police, driving otherwise than in accordance with a licence and driving without insurance.

## Pensioner's money stolen in distraction con trick

A DISTRACTION con allowed thieves to take £500 from an elderly woman.

The 89-year-old had taken the money out of a bank and placed it in an envelope and then a bag on Monday, October 18.

Shortly afterwards, at midday, she was distracted on the high street by a woman who said she had chocolate on her back. The victim put her bag on the floor with her walking stick to look for a tissue.

While she was doing this another woman asked the elderly lady whether she would like to buy a sprig of heather. The 89-year-old later realised her money had been stolen.

Inspector Terry Chuter, from Kent Police, said: "We are not ruling out the possibility that the two women were working together to distract the pensioner and steal her cash."

"We are asking people to be vigilant when out shopping or making withdrawals from the bank. If you are taking a lot of money out of the cash machine or from the bank, see if you can get a friend to accompany you."

"Be aware of distractions and keep your handbag closed and with you at all times."

Police are asking anyone who saw the theft to call them on 01622 690690 or anonymously on 0800 555111.



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## Chaucer cancer nurse wins award

A CANCER nurse from the Chaucer Hospital has been named carer of the year in the south east.

Judith Worrall, a 63 year old from Elham, has won the award open to all employees of private healthcare firm BMI. She has worked at the hospital since 1991 and has been promoted from a staff nurse to a team sister.

Earlier in the year Mrs Worrall won the carer of the month award after being nominated by her colleagues for her leadership, dedicated service, excellent rapport with patients and hands-on care.

The grandmother of seven said: "I am a little bit gobsmacked to be honest. I am really delighted. It is great to be recognised like this and, having worked here for 20 years, it's a wonderful honour."

"I love my job, it is very rewarding. However, I am part of a bigger team and they all deserve this award as much as I do. It is a great team to be part of."

## Fraud charge for OAP care worker

A CARE worker has been investigated by police after an elderly Canterbury woman's bank account was raided.

The victim's card details had been used to pay for services on a university course work resource website and on an online psychic site.

Hellen Chomba, 37, of Maryon Road, Charlton, London, has been charged with three counts of fraud by false representation. She is due before Canterbury magistrates on Wednesday, October 27.

# Union deadlock over council workers' rights

A UNION has slammed Canterbury, Thanet and Dover councils over their plans to change workers' rights for their shared services initiative.

As part of a cost-cutting exercise the three councils plan to amalgamate some services, such as administering their housing stock and IT, so they do not have to duplicate jobs.

But union GMB has said negotiations over the changes have become deadlocked. The union has said the three councils want to cut redundancy pay and benefits for when workers have to relocate by up to 75 per cent. It says 1,600 employees will be affected.

Brian Skipper, GMB's regional officer, said: "The meetings with the three chief executives have now reached deadlock."

"The councils are threatening more redundancies, and to dismiss staff and re-engage them on a new contract if the unions do not agree to the cuts."

"These cuts are outrageous. These benefits

■ BY JENNY ARMSTRONG

have taken the workforce years to acquire. GMB is advising members to stand firm and fight these changes. They are advised to agree to nothing and not to sign any documents. We will not roll over."

But public sector workers' union Unison were less unhappy about the plans.

Simon Bolton, a spokesman for Unison, said: "Shared Services are the council's response to try and cut costs, and they are doing it for a reason. They now need to save 27 per cent of their budget in the context of the cuts."

"Most councils in Kent, and Canterbury is probably an exception, are far too small. They don't have the revenue stream and the resources to deliver the services. In the circumstances, they are doing what they need to try and do."

"We are not very happy about it, but we will try and preserve jobs and pay as best we can."

A spokesman for the three councils involved in the talks said: "The councils are surprised



**RUBBISH PLANS?:** As part of a cost-cutting exercise three Kent councils plan to amalgamate some services

and saddened GMB has chosen to make this issue public at this point.

"The negotiations are still ongoing and we do not believe they are deadlocked. The meetings we have had to date with both GMB and Unison have been fruitful and amicable."

"At the end of the last talks, the unions agreed to put our proposals to their members. They said they were unable to recommend them, but there was no talk of deadlock."

"We are working hard to try and reach an agreed position with both unions and we take the views of our staff very seriously."

"What we are proposing is designed to reduce costs and safeguard as many jobs as possible, although we accept there will have to be some job losses."

"We are encouraged by the level of understanding from our staff, whether members of the unions or not."

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## QUESTION & ANSWER

### KEITH TAYLOR



**Q** How did you first get involved in the Green movement?

**A** In 1996, Sainsbury's wanted to build a massive hypermarket smack bang in the centre of Brighton, and it struck me as a truly awful idea. I thought the land could be put to much better use than simply providing yet another place from which to buy baked beans. Certainly the new Labour-controlled council weren't looking after the interests of local people when they failed to direct development towards more human-scale projects. So, with my children as older teenagers, and after earning a living working for myself, I took my first steps into community activism. Working alongside the community, we succeeded in getting Sainsbury's thrown out. I was then invited to join the Green Party and stand as a city councillor in Brighton and Hove – and was subsequently elected in 1999. Since then, things have progressed dramatically; support for Green ideas has grown and the party's membership has increased. Now I'm a Member of the European Parliament, representing 11 million people in the South East of England.

**Q** What are the most important environmental issues affecting Kent and the South East?

**A** People in Kent and the South East face a number of environmental challenges. I think the most important are air pollution, a shortage of natural resources, climate change and rising sea levels, and unsustainable, poorly insulated

housing. The consequences of the South East being the economic powerhouse of the UK have been too many new roads, too many airport runways and too much overdevelopment in general. I think conservation is a key issue for many people – protecting our natural habitats and wildlife for future generations.

**Q** Do you think your position in the European Parliament has more influence on environmental issues than if you were an MP in Westminster?

**A** Yes, I think so. It's certainly true that much of the UK's environmental legislation is directly related to EU law. As a member of the European Parliament's fourth largest political grouping, the Greens-EFA Group, I have a real opportunity to influence environmental law – as well as working on policy across a huge range of areas such as GM food, international trade and human rights. Democracy in the EU institutions doesn't always work as well as it should, but when it comes to the environment, joined-up thinking and collective action is crucial.

**Q** What are your thoughts on the possibility of building a new nuclear power station at Dungeness? Locally, some people would welcome the new jobs.

**A** I oppose the idea of a new nuclear facility at Dungeness on the grounds of safety and cost. The Greens have always been clear on this: nuclear is unsafe and incredibly expensive – and certainly not the solution to our energy needs or to climate change. Even aside from the concerns

about the safety and security of nuclear facilities like Dungeness – which evidence has shown are highly justified – the cost of decommissioning and dealing with nuclear waste is breathtaking. We can create more jobs in green industries, but the Government needs to seize the low carbon opportunities now. Just look at the new offshore wind farm at Thanet. We need to see far more investment in those kinds of clean energy projects.

**Q** Can the conflicts between business and being green be resolved?

**A** Yes, of course – they have to be! The perception that Greens are anti-business is just plain wrong. We want more support for independent traders, small businesses and entrepreneurs. There are so many commercial opportunities in creating a low-carbon economy. We need to work alongside industry and commerce and use regulatory powers effectively to channel investment into the right places. The Green Party has long called for a Green New Deal – a revolutionary investment programme to create millions of new jobs in sectors like renewable energy, energy efficiency and emerging green technologies. The Greens want public money to be used for the good – not to bail out irresponsible bankers and prop up a fundamentally corrupt financial system. We want to create a society that is both fair, with a living wage for all and progressive taxes, and environmentally sustainable.

Q&A

Keith Taylor, Green MEP for the south east, spoke to **Ed Hill** about how he became involved with the Greens, the environmental issues affecting the area and what he thinks about a new power station at Dungeness



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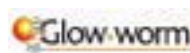
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## Click on to solving problems online

TO find out how to report problems in your area visit the new Canterbury Community Safety Partnership Website.

The aim of the new site is to tell the public about what the organisation is up to as it tackles crime, anti-social behaviour and safety issues.

There are also updates on topics from bogus callers and fly-tipping to noisy student parties and vagrancy.

Community safety manager Doug Rattray said: "Much of the engagement advocated through the Big Society agenda will take place on the internet. We believe it is essential for partnerships to have interactive websites."

## Scary Halloween fun at the museum

WITCHES, ghosts, bats and pumpkins are coming to the Museum of Canterbury.

Visitors can meet the friendly witch and her frog as she tells tales of vampires, trolls and ghostly suits of armour.

They can hear about the building's mysterious hooded ghost, make masks, monsters and balloons and carve their own pumpkin.

Families can also learn about the science of Halloween, try to walk across green gloom and find out more about local bat populations from the Kent Bat Group.

The visitations will take place on Saturday, October 30 from 11am to 4pm. There will be a reduced entry price of £2 for adults and £1 for children. Pumpkin carving costs £2 extra and must be booked by calling 01227 475 202.

# Biker steers the council to issue free parking

A MOTORCYCLIST has got better facilities for bikers by challenging a "dangerous" parking ticket.

His appeal has led to a free, dedicated motorcycle parking area being installed in the car park next to Canterbury West train station.

Professional photographer Gareth Hector wanted to park his Suzuki scooter in the car park but, unlike most council-owned parking facilities in Canterbury, there was no free motorcycle area.

Instead of taking up a whole parking place, Mr Hector tucked his bike in an area for recycling bins so as not to cause an obstruction and assumed he did not have to pay. Even if he had paid, council website advice tells bikers to take their tickets with them so they are not stolen.

When Mr Hector got back to his scooter he found a parking ticket stuck around the throttle handle.

In a letter to the council, he said: "I read on your website there are only areas for motorcycles in most of your car parks – not all. Why this should not be the case for a large car park next

### EXCLUSIVE

■ BY JENNY ARMSTRONG

to the main city train station I have no idea.

"There was no signage at the car park to say I could not park my motorcycle free of charge, which would be a reasonable assumption given any car park I have ever used in Canterbury has allowed motorcycles to park without charge.

"To add to my surprise at receiving a penalty notice, the notice itself was stuck around the throttle handle. It took a reasonable amount of peeling and pulling to remove the notice, which left a layer of glue around the throttle.

"There was a perfectly good windscreen to use, why the throttle?! As I am sure you can imagine, glue on a throttle is not particularly welcome. It is dangerous, and I will now have to spend time ensuring it is all removed so an accident does not occur whilst riding."

The council's parking enforcement manager Robert Pollard said bikers were still able to pay



Picture: MAX HECTOR

**COMPLAINT:** Gareth Hector wrote to the council after he received a parking ticket at Canterbury West station

for parking without using a ticket with the RingGo phone system, but on this occasion the fine would be waived.

In a letter to Mr Hector, he also said: "I have passed your comments regarding motorcycle parking facilities in Station Road Car Park to our transportation team.

"They have agreed it would be a good idea to install an area in this car park for the use of motorcycles and as such will be making a visit to determine the best place for this."



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# MP is armed with new role

■ BY JENNY ARMSTRONG

MP JULIAN Brazier has been given a top role in the government's review of the armed services' reserves.

The Prime Minister made the announcement while giving details of the Strategic Defence and Security Review on Tuesday, October 19, which involved cuts across the armed forces.

The Canterbury and Whitstable MP will now be part of the Reserve Commission and deputy to the defence staff's vice chair, General Houghton.

In parliament David Cameron said: "We will review the structure of our reserve forces to ensure we make the most efficient use of their skills, experience and outstanding capabilities."



**HONOURED:** Julian Brazier is part of the Reserve Commission

"That review will be chaired by the vice-chief of the defence staff, General Houghton, and my honourable friend the member for Canterbury, Mr Brazier, who has served for many years in the reserves, and

will act as his very able deputy.

Mr Brazier, who served in the Territorial Army for 13 years, five of which in the SAS, said: "I am honoured the Prime Minister has appointed me to the Reserve Forces Commission."

"Reserve units are a vital part of our country's defence and security. There are many ways the role and the membership of the reserve forces can be enhanced, and I hope to be a part of making that happen."

"In accepting this appointment I also want to pay tribute to Canterbury's local TA unit, the third battalion of the Princess of Wales' Royal Regiment. I have always been impressed with their level of professionalism and dedication."

"On a personal note, I found my own service with the Territorial Army one of the most rewarding parts of my life. I want future generations to experience the same opportunities I did in our reserves."

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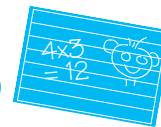
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## BREAK TIME



**CAMPAIGN:** The Love Music Hate Racism Festival

## On the march against racism

PUPILS are calling on their fellow students to go on an anti-racism march in London.

Hannah Bartlett and Letitia Stewart, who both study at Thanet College, went to the Love Music Hate Racism Festival in Margate in September and have been inspired to encourage Canterbury, Whitstable and Herne Bay teenagers to join the cause.

Miss Bartlett said: "We are urging everyone to come with us to make our voices heard and send an anti-racist message out far and wide."

The anti-racism demonstration will be a march followed by a carnival in central London.

Miss Stewart said: "We are taking a banner and we will be proud to be holding it with all the others from all over the country."

A coach will be leaving from Canterbury to help take students to London. For more information or to book a place call 07947 424 505 or email [lmhr@gmail.com](mailto:lmhr@gmail.com).

# Environmental efforts reap reward on campus

■ BY JENNY ARMSTRONG

A DEPARTMENT at the University of Kent managed to reduce its CO2 emissions by the amount that would fill 450 double-decker busses this year.

The School of Engineering and Digital Arts, which managed the feat, was one of the university's many faculties which were presented with awards to recognise their efforts towards environmental friendliness.

For the last year the university has been running an environmental accreditation scheme and has now handed out Green Impact Awards.

Sixteen departments were given the awards by the vice-chancellor Professor Dame Julia Goodfellow.

The Unit for the Enhancement of Training and Learning also won a special award for timetabling when people could use reusable memory sticks. And Lucy O'Grady from the university's Kent Enterprise Hub was given an 'Environmental Hero' award.

Dr Catherine Morris, the university's environmental co-ordinator, said: "The university has seen a huge uptake of the scheme with a few departments going far beyond expectations."

"Recycling, energy saving and the sourcing of environmentally friendly supplies is going on all over campus."

And Dame Julia said: "I was pleased to see how many people participated in the



**REDUCED EMISSIONS:** University of Kent head of engineering, Professor Sarah Spurgeon with the Green Impact award



scheme during the first year and I hope the project will reach out to all our staff and students over the next year.

"It is essential universities act sustainably – engaging staff and students to recycle more, use less energy, eat more sustainable, local food and reduce non-essential flying."

The awards are part of a campaign for

more environmentally friendly lifestyles from Degrees Cooler – a pressure group led by the National Union of Students.

Kent is one of 20 universities taking part in the project, which seeks to help 90,000 students and staff across the UK change their lifestyles to help the environment. The campaign involves both academic and non-academic departments and staff.

**SEND your schools news and pictures to [yourcanterbury@kosmedia.co.uk](mailto:yourcanterbury@kosmedia.co.uk). You can also upload your video clips of schools events on to [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk)**

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# A rich online tapestry of history

■ BY STEVE KNIGHT

**HISTORIC** documents containing centuries-old information on Kentish towns have been made available for the first time on the internet.

Developed by technology experts at the National Archives, the interactive Domesday Book contains all the data collected as part of William the Conqueror's great survey of England in 1086.

Visitors to the website can input their postcode and discover the original names and landowners of some of Kent's biggest towns, including Meddestone (Maidstone), Fulchestan (Folkestone) and Favreshant (Faversham). They can also purchase individual pages of the Latin book, along with an English translation, for £2 a time.

In addition, the new resource has been tied in with the UK History Photo Finder, which enables visitors to view more than 14,000 photographs taken by J Dixon Scott in the 1920s and 1940s.

"The site enables us to experiment with innovative features that can open up our records in new ways to a wider audience,"



**SCREENSHOT:** The Domesday Book is available to view and download through the National Archives

said technology director David Thomas.

"The Domesday Book is unique. There's nothing else like it in the world from that date. It's one of our oldest records, but thanks to technology we've made all of its rich history available to anyone online.

"It provides a detailed survey for most of the country and tells us a lot about the land-lord structure and feudal laws, as well as local ecology, farming, woodland and so on."

Mr Thomas added: "There's a strong interest in local history and now we can access a

big part of it at the touch of a button. We can also refine our searches if we want to find out all the places with Viking names, all the places named after animals and so on.

"Making the book available online brings it to many more people and makes it much more accessible."

Meanwhile, the accompanying photographs by J Dixon Scott were captured during the course of his tours of the UK.

He took thousands of snapshots of landscapes, towns and people, building a portrait of British life in the inter-war years. The vast collection includes many pictures taken of historic landmarks in Kent, including Chatham Dockyard.

Visit [www.nationalarchives.gov.uk/labs](http://www.nationalarchives.gov.uk/labs).



**GATEWAY:** UK History Photo Finder has J Scott Dixon's inter-war years photos, including Chatham Dockyard, above

## Olympics to hijack high-speed lines

HIGH-speed train services could be derailed during the 2012 Olympics when organisers of the Games take control of the Kent timetable.

As part of its franchise agreement with the Government, rail operator Southeastern will give up use of the 140mph bullet trains so they can instead be used to ferry spectators between St Pancras, Stratford near the Olympic park, and Ebbsfleet International.

The move could cause severe disruption for other commuters throughout the event as well as hinder Kent's ability to add to the six Olympic and Paralympic teams already signed up to hold pre-Games training camps in the county.

"It seems rather perverse for the Olympic Delivery Authority (ODA) to be able to take the high-speed service over, especially when we already have teams starting to locate in Kent," said North Thanet MP Roger Gale.

The opening ceremony of the London Olympics will take place on July 12, 2012, with the Games starting the following morn-

ing and lasting for 17 days. There will then be a 16-day interlude before the 11-day Paralympics begin on August 29.

Southeastern trains will be removed from regular service throughout the course of the Games but a final timetable is not expected until early next year.

Spokesman Jon Hay-Campbell said the rail operator will look to provide passengers with a "reasonable and appropriate" form of compensation in the event that high-speed services in Kent are severely disrupted.

He added: "There is a risk the ODA will want to use all of the trains the whole time the Olympics are on.

"It's the worst-case scenario but if there are no trains at all then we would have to look at if we can provide compensation."

Tunde Olatunji – Kent manager for the rail watchdog Passenger Focus – said: "We have raised the issue of compensation for passengers affected and expect to have further discussions with Southeastern once we know what the new timetable will look like."

## Otter revival bypasses busy Kent

KENT has been singled out as the worst place in the UK for otters to thrive.

Blame has been put on the density of development and growth in the county, creating too many dangerous road and rail crossings.

That's the claim from the Environment Agency, which has found the once-endangered otter is now found in decent numbers in every English county except Kent.

Otters almost disappeared in the 1970s after pesticides brought their numbers to near extinction levels. With those chemicals now banned, they are thriving once again in rivers across England.

Tom Reid, a technical specialist on the agency's fisheries, recreation and biodiversity team, said: "There is a suggestion there are otters in the River Medway, but the population is so small it is probably not sustainable. But there have been no sightings for three years. We have had no sightings on the River Stour for some time."



**RIVERBANK:** But Kent is the only otter-free English county

Mr Reid said movement is the main problem in Kent because of the many road and rail crossings over rivers. Young otters need to move on to find their own homes, and are being killed en route, he said.

"A solution would be to install safe crossings for otters when new development is taking place. We have fantastic water quality and good fish populations, so there is nothing wrong with the environment, it's just the problems they have reaching these areas."

Jon Bramley, of the Kent Mammal Group, said: "It really is down to having money available to pay for these crossings.

"In some cases it would be quite easy to drill tunnels under roads and put a pipe in. It doesn't disrupt the road, and provides a relatively simply way for otters to get across.

"But it is down to a lack of finances. Perhaps it will improve in future, but that is the situation we find ourselves in now."

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## Deference to MP stifled so-called university debate

Reading the Kent Union vice-president Lauren Crowley story last week, I have to say I agree with her, especially on students' unwillingness to make a stand. I listened to a debate at Kent University attended by Canterbury and Whitstable MP Julian Brazier.

I waited outside the Grimond Building to greet him, with others, and overheard Mr

Brazier say: "Here are the socialists" to a reporter. I have no idea what was said at the beginning of the debate as I was five minutes late, but after he and two other debaters introduced themselves and gave their opinions on the Browne Report, I was a little surprised at the deference given to Mr Brazier.

However, things became clear when a friend who sat separately told me after the

### YOUR LETTERS

debate that, however many times he put up his hand to ask a question, he was always sidelined. He was one of Mr Brazier's "socialists", I suspect.

I have to say, it was no Question Time. There was a buffet outside when I left, like it was some kind of Tory get-together, and after I spoke to my friend I thought Mr Brazier a wily old fox.

He also, proudly I thought, announced he was one of John Major's so-called 'B\*st\*rds' who backed John Redwood's campaign against the former PM in the 1990s.

This debate mirrored the hustings debates before this year's General Election, where intermediaries were used to keep things dignified, yet stifled.

None of the candidates pointed out that Mr Brazier and the Labour candidate ignored the first husting – I guess it was beneath them.

I don't want to see this country go back to the dark old days, where what kind of education you got depended on the wealth of your parents, which it does now, but not so starkly as when I left school.

I was accepted on a engineering course but was forced to give up so I could get £25 a week on a government scheme to put a roof over my head.

School leavers should think about this, as it might happen to them.

This recession is much much worse than the 1980s, when greed was good and selfishness the be all and end all.

Mr Jonathan Elliott, Whitstable Kent

## There's no power to Ukip Farage's power argument

Chris Huhne said the opposite to what Nigel Farage quotes. He has promised that the lights will not go out on his watch. In actual fact we used seven per cent less electricity in 2009 as in 2005, so with the gas-fired and biomass stations and wind underway, the generating margin is improved.

Farage ought to know that EDF in France is in financial meltdown as its tariffs are unable to support an upgrading or replacement programme for 48 of its 58 reactors. As France is 76 per cent dependent on nuclear electricity quite a few of its lights will soon go out.

But the real energy problem is the passing of a global peak in oil production last year, which will decimate vehicle and aircraft manufacturing and empty the roads and skies. So electricity requirements will fall further with less need of road and runway lighting. It will be impossible to run road and air transport on batteries or hydrogen, so building more nuclear is not an answer. Nigel Farage has not understood the actual problem.

John Busby, by email

## Nigel's thinking needs definite winds of change

As usual Nigel Farage's thinking on wind power is very selective, inaccurate and/or ill informed, and as for climate change, I suggest that he gets his information from more reliable sources and tells the whole story when quoting the ones he uses.

Wind energy is one of the cleanest, safest and most cost-effective forms of energy available. Offshore is of course more expensive, but the simple answer is to stop opposing onshore wind farms. Of course, it is not perfect, but as part of a total renewables package it's exactly what we need, as has been well established by Denmark. Also, we can build the equivalent capacity as a nuclear power station in wind power far more quickly and far more cheaply onshore.

It has been estimated that the average UK onshore wind farm will pay back the energy used in its manufacture within around six months. Throughout its working life, a wind turbine can produce eighty times the amount of energy needed to make it. And most of the metal work can be recycled. A modern wind turbine is designed to operate for 20+ years and, unlike coal or nuclear power stations, can be quickly dismantled and the area restored at low financial and environmental cost. Only the concrete bases below ground level would remain.

The UK's transmission system already operates with a significant amount of back-up in order to manage the instantaneous loss of power from large power stations. Coal, gas and nuclear plants can and do suffer from unexpected 'outages' when they must be shut down, often at short notice and sometimes for long periods (Both Kingsnorth and Dungeness have been operating at reduced capacity recently). This is much more difficult to deal with than the variability of wind power, as they operate on a much larger scale. At present levels, variations in the output from wind farms are barely noticeable over and above the normal fluctuations in supply and demand.

Accommodating significant amounts of wind capacity on the electricity system is not likely to pose any major operational challenge. This view has been confirmed by the National Grid Company and by a comprehensive report commissioned by the Carbon Trust.

Wind turbines in the UK generate, on average, 27 per cent of their theoretical maximum output, as compared to 53 per cent for conventional power stations. This is known as its load (or capacity) factor and is sometimes confused with the amount of time a wind turbine operates for. A typical wind turbine in the UK will, in fact, generate some electricity for 80 to 85 per cent of the time.

Load factor is also sometimes confused with the efficiency of a wind turbine. The efficiency of a conventional generator is the delivered energy expressed as a percentage of the total energy input. As the fuel source, wind is limitless and free and does not emit pollutants, the traditional concept of efficiency is far less relevant. Efficiency is important if the fuel is expensive. Coal and gas power stations are about 36 per cent and 55 per cent efficient respectively.

Wind power delivers around two and a half times as much electricity during periods of high electricity demand, such as in the winter, as during periods of low demand.

Onshore wind does not receive government subsidies. Renewable electricity output, from whatever technology, receives a Renewable Obligation payment in acknowledgement of its clean, low carbon output which is paid via consumer bills. Opponents of wind energy seem far less concerned about the larger subsidies given to fossil fuels. According to the New Economics Foundation report, 'Up In Smoke' (2004), industrialised countries (OECD) provided a subsidy of \$73 billion a year to their fossil fuel industries in the 1990s, with a further \$162 billion subsidising fossil fuels in non-OECD countries.

Nuclear power has received huge subsidies over the years and now British taxpayers have to fork out over £70 billion to decommission existing nuclear power stations and deal with toxic wastes.

"During last winter, that coldest of cold snaps, according to official statistics". This statement is rather myopic, as it relates only to the UK and parts of Europe. Taking the world as a whole the temperatures in the spring were above normal. You can check with NASA.

The people who could have been employed at Dungeness C could very easily be employed in renewable energy. Up to a million such jobs could be created in the UK. It's all been fully costed by the Green Party.

Robin Kinraid, by email

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## Your Monthly Vet Advice

**I**t is estimated that more than 20 percent of the UK's dog population suffers from a fear of loud noises, ranging from mild to severe.

With the ever increasing popularity of fireworks not just for Bonfire night but for many other celebrations throughout the year, this can be a real problem for owners and their pets to deal with.

It is well documented that a dog's hearing is not only more sensitive than the average human but they are also able to hear a wider range of sounds, including both higher and lower frequency levels.

When our dogs hear certain sounds, the brain instantly processes them to determine whether they might signal danger. Often these sounds are dismissed as "safe" if the dog has experienced them many times before or if he is able to link them with a visual stimulus. For example, the first time a puppy hears a car engine he may be fearful but after hearing and seeing cars on many occasions he will usually learn to tolerate them.

Treatment of noise phobic dogs is usually a fairly straightforward procedure but does require patience and understanding. It is also a gradual process and is likely to take some weeks or months. This is not a procedure to start on 1st November!

DAP (dog appeasing pheromone) is now readily available in diffuser, pump spray or even collar form. These may help the dog feel more secure and less anxious during both training and the whole fireworks season. If using a diffuser, plug it in near the dog's "safe" place.

Animed would also like all cat owners to visit the feliway website at [www.feliway.co.uk](http://www.feliway.co.uk) and take the test there to see if their cat is showing signs of stress.

On the website you will find a voucher that will give you a free feliway spray with the purchase of a feliway diffuser from us at Animated. Simply print this voucher and bring it into the practice to redeem with us.

## Top 10 tips for keeping pets happy on Bonfire night

1. Start preparations early; do not wait for your pet to become distressed. It is always easier to keep an animal happy than to calm a stressed one. Make sure that your dog has the opportunity to relieve himself early in the evening so that you do not have to take him outside during the noisiest part of the night.
2. Close curtains and put the lights on to reduce the associated visual flashes.
3. Turn the television up or play music to disguise the noise from outside. Classical music tends to be particularly successful in keeping dogs calm!
4. Provide a "den" or safe place for your pet to retreat to; this may be his crate, behind the sofa or even your bedroom
5. Engage dogs in energetic exercises throughout the day so that they are physically tired and more likely to relax come evening.
6. Stuffed food toys or chews may provide a useful distraction from the noise
7. Use herbal remedies or a DAP to help your pet stay calm.
8. Be calm yourself. Pets (particularly dogs) look to their owner for direction; if the owner is stressed, the pet is more likely to be stressed.
9. Try to keep to your pet's usual routine as much as possible, familiarity tends to improve confidence.
10. Work on a behaviour modification programme for your pet so that next year he can cope even better!

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#### Mrs Tara Plumbing writes:

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Mr TP takes a different approach. The hottest day of September, you know in that sunny spell which always occurs just as the kids have gone back to school, I will wonder whether I am having a menopausal hot flush or coming down with something I can not spell.

Darling hubby, Mr TP, is sensibly testing the heating, so we are not caught by surprise when the first frost and arctic winds bite.

Others are ill prepared. We get a predictable rise in calls from people

who turn their heating on to find it does not work properly. Amazingly, some people then confess it was not working last spring either. They had all summer to sort it out but just forgot!

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THE Lupin Garden, a free exhibition of life's significant moments, is taking place at the Harbour Arm Gallery, Margate.

Take along an object that reminds you of an important moment in your life for it to be recorded in the book of memories.

The show is open from 11am to 3pm on Thursdays, 11am to 4.30pm on Saturday and 12pm to 4.30pm on Sundays.

**Fancy dress and film**

KENT County Cricket Club holds a Fireworks Extravaganza at the St Lawrence Ground, Canterbury, at 5.30pm on Saturday, October 30.

Ghostbusters will be screened at 6pm, with a fancy dress competition in the interval. Fireworks begin at 8.20pm and there will be a funfair and refreshments.

Tickets are £10 for adults, £5 for under 16s, and a family ticket is £25 from [www.kentccc.com](http://www.kentccc.com) or call 01227 456886.

**Collectables for sale**

A COLLECTORS fair takes place in Margate on Sunday, November 20.

Stamps, postcards, playing cards, militaria, coins, cigarette cards, books, and small collectables will be amongst the stalls at the Union Church, Union Crescent from 10am to 3pm.

Entry is free. Call 01843 862707 for more information.

**Bonfire celebrations**

The Acol Village Hall committee holds its Bonfire and Firework display on the recreation field on Friday, November 5.

Gates open at 6.30pm with the fireworks starting at 7pm. Entry is £3 for adults, £2 for children and free for under fives. Proceeds go to the Acol Village Hall committee.

For details call 01843 847705/840901.

**Funfair and fireworks**

A FIREWORKS display will be held in Broadstairs on Friday, November 5.

There will be music from the Jeff Miller Band at the Bandstand at 6pm, a family disco at 8pm at The Pavilion and a funfair in Victoria Gardens from 5.30pm to 9pm. The fireworks start at 8pm. Details at [www.broadstairs5thnovevent.org.uk](http://www.broadstairs5thnovevent.org.uk) or call 07964 962155.

**Brit-flick film screening**

THE Gulbenkian Cinema and Café will be screening Made in Dagenham from Friday, October 29 to November 4.

The film tells of the 1968 protest at the Ford plant in Dagenham, when the female workers who made car seats protested against sexual discrimination.

Screenings run until to November 4. Book at [www.kent.ac.uk/gulbenkian](http://www.kent.ac.uk/gulbenkian) or on 01227 769075.

**Local produce market**

DEAL farmers market takes place every Wednesday in the town hall.

It runs from 9am to 1pm and has stalls packed with local produce and crafts, Asian and African cuisine, free range eggs and meat, plants and herbs.

Call Deal Town Council on 01304 361999 for more information.

# Have you got the music in you?

**MUSIC FOR CHANGE, WEEKEND ARTS CENTRE**

From Saturday, November 13,  
Chaucer Technology School, Canterbury



AN arts and educational charity has announced the launch of its first Weekend Arts Centre in Canterbury for aspiring performers.

Running every Saturday during term time at the Chaucer Technology School, the project will offer everyone between the ages of six and 16 the chance to learn and develop skills in music, singing, song-writing, dancing, storytelling, drama and drumming.

Under the Music for Change banner, it will be taught by a combination of local talent and internationally acclaimed artists and performers.

It will offer highly exciting, alternative and motivating Saturday morning experiences for young people who are keen to develop their skills.

Lucky Moyo and Andrew Matthews will be leading some of the creative sessions.

Lucky has worked as a professional singer, dancer and choreographer and shared stages with the likes of Jimmy Cliff and Peter Gabriel, performed to Nelson Mandela and appeared on programmes such as BBC's Blue Peter and The Jools Holland Show.

With 20 years experience in the trade, his work has taken him all over the world, and he is now an accomplished workshop leader, who believes that the experience of sharing is at the core of each activity.

Lucky's methods highlight how much participants can achieve, both on an individual and group level. His flexible approach to learning has made him an ideal workshop leader, not just in schools, but also in community centres, arts-based training, at conferences and general public workshops.

Lucky is also a member of the UK-based group U Zambezi and continues to do both educational and performance work with the group.

Andrew, a Kent-based musician, specialises in pop and rock formats, as well as in rap.

He has performed with several bands as singer, guitarist and bass player, and is currently with the Bohemia Ukulele Band.

All abilities will be catered for, as it is personal development and the desire to teach creativity that is at the forefront of this scheme.

The Music for Change Weekend Arts Centre runs for three-hour sessions, from 10am to 1pm on Saturdays. They begin on Saturday, November 13. Each morning session will cost £15, paid in termly instalments.

Artistic director, Nick Williamson, said: "Music for Change has taken its work and its vision into venues across Kent, the South East and beyond. Now it has the chance to bring



young people to its own premises on a regular basis; making us able to promote continued involvement in the arts and personal growth, whilst fostering a love of music and spreading the joy of engagement with the arts."

Nick was born and educated in Kent before moving to London to continue his studies and pursue a career as a professional musician.

He has worked extensively on tour nationally and internationally and in the West End.

He was the musical director of High School Musical when it visited the Marlowe Theatre, Canterbury as part of its national tour.

Nick has also worked with a number of education and development departments.

For more information about the Weekend Arts Centre, please email [info@musicforchange.org](mailto:info@musicforchange.org) or call the office team on 01227 459243.

The Music for Change scheme was set up to engage all members of the community, especially children and young people, to help them fulfil their creative potential.

It was formed in 1997 and specialises in educational projects, celebratory events and specifically targeted projects.

It has grown from a fledgling charity to become one of the UK's leading organisations working within the educational and arts sector.







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## HADOUKEN!

Friday, October 29, Brake Hall, the Ashford School



TEENAGERS in Ashford have pulled off a coup by booking a cult band to play at a school.

Hadouken!, a band who received a huge amount of press at the peak of the much-hyped new rave movement, will play at the Ashford School's Brake Hall to a crowd of up to 500.

The gig has been organised by teenage promoters, Intimacy Promotions.

The Leeds band, who fuse grime-rapping, electronica and rock to produce a unique sound, are best known for tracks That Boy That Girl, Crank It Up, Turn The Lights Out and Mic

Check. Their debut album Music for an Accelerated Culture sold 100,000 copies and the band won the best electronic artist category at the BT Digital Music Awards in 2008.

Intimacy's Joshua Heyburn said: "The band decided to play smaller shows in towns they've rarely or never been to before.

They will be supported by Pocket Lips, and Ashford dub-step act Mr Strong.

The gig is for anyone aged 14 or older. Doors open at 7.30pm.

Tickets cost £15 from [www.seetickets.com](http://www.seetickets.com) or [www.hadouken.com](http://www.hadouken.com).



## THE DEAD HAND

Sunday, November 7,

Sarah Thorne Theatre Club, Memorial Theatre, Broadstairs



THE year is 1850. Young, easy-going Arthur Holliday has come to Doncaster for the races, but all the hotel rooms are full.

All, that is, except for one remaining twin room that he'll have to share with a stranger.

It's not until he's agreed to take the room that he discovers his roommate is recently deceased.

Even then, all might be well, if it wasn't for the dead hand.

The production is brought to the Sarah Thorne Theatre Club by Rumpus Theatre Company, the team behind last year's successful version of Edgar Allen

Poe's The Horrific Case of Mr Valdemar.

Rumpus favourites David Martin and Amanda Howard, who appeared in the TV series Band of Gold, join Nicholas Gilbrook in this concoction of horror, lust and black magic.

Tickets for the show cost £10.50 for club members and £12.50 for non members. Book by calling the box office on 0845 2626263 or go online to [www.sarahthorne-theatreclub.co.uk](http://www.sarahthorne-theatreclub.co.uk).

Visit [www.rumpustheatrecmpny.co.uk](http://www.rumpustheatrecmpny.co.uk) for additional information on the show.

## YOUTH FESTIVAL OF REMEMBRANCE



Saturday, November 13, Leas Cliff Hall, Folkestone

TRIBUTES to the fallen generation will be made at a Youth Festival of Remembrance in Folkestone.

The event is similar to the Royal Albert Hall's Festival of Remembrance, but places an emphasis on young people giving thanks to those who gave their lives fighting for this country.

The youth of Folkestone and the Shepway district will show their respect by dedicating a night to all those who died in conflicts both past and present.

It will also enable them to show support for our armed services serving in Afghanistan.

Money will be raised for the Royal British Legion Poppy Appeal.

The Festival is run and organised by volunteers and is being sponsored by Folkestone Town Council and The Roger De Hann Charitable Trust, who between them have donated £5,000.

Shepway District Council have enabled the hall to be used free of charge for the day.

Tickets are £7.50 each, and the show starts at 6pm.

Call the Leas Cliff Hall box office on 0844 847 1776 or book online by visiting [www.leascliffhall.org.uk](http://www.leascliffhall.org.uk).



## LONELY HEARTS CLUB SHOW

Saturday, November 6, Leas Cliff Hall, Folkestone



BEATLEMANIA will rear its screaming head when the Lonely Hearts Club Show comes to Folkestone.

The show has hit the road once more, following a fantastic debut tour, thrilling audiences all over the UK and achieving nightly standing ovations.

This stunning note-for-note production brings one of rock and roll's greatest landmark albums back to life in truly breath-taking fashion and features some of the best musicians from the Fab Four's home town of Liverpool.

Expect to hear Being for the Benefit of Mr Kite, Lovely Rita, When I'm 64, With a Little Help from my Friends and of course Sergeant Pepper's Lonely Hearts Club Band.

The production includes a spellbinding new light show, original big screen animations and a host of surprises, making it a must for Beatles fans old and new.

The performance of Sgt Pepper in its entirety will be followed by an hour of Beatles classics live.

Tickets cost £25 each and the show starts at 8pm. £1 from each ticket will go to the Beatles Day Foundation.

Call the Leas Cliff Hall box office on 0844 847 1776 or book online by visiting [www.leascliffhall.org.uk](http://www.leascliffhall.org.uk).



## FREE LUNCHTIME CONCERTS

Until Friday, October 29,  
St Gregory's Centre for Music,  
Canterbury Christ Church University



Canterbury Christ Church University is offering an exciting series of free lunchtime concerts as part of Canterbury Festival.

The concerts will include a range of themes from a celebration of Schumann and Brahms, to tributes to the great latin big bands and take place on weekdays.

The university's director of music, Professor Grenville Hancox, said: "The university is proud to play such a significant part in the Canterbury Festival."

The festival opened on Saturday, October 16 with a VIP event at the university's library, Augustine House, followed by a concert by the Tchaikovsky Symphony Orchestra of Moscow Radio, in Canterbury Cathedral.

The 30th anniversary of Canterbury Christ Church's media department, will be celebrated on Saturday, October 30. A reception will be followed by screenings and a special This is Your Life review of the department presented by staff, former students and special guests.

Concerts start at 1pm each day.

For further information about the concerts programme call 01227 782244 or go to: [www.canterbury.ac.uk/events](http://www.canterbury.ac.uk/events).





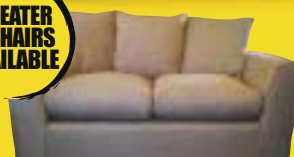
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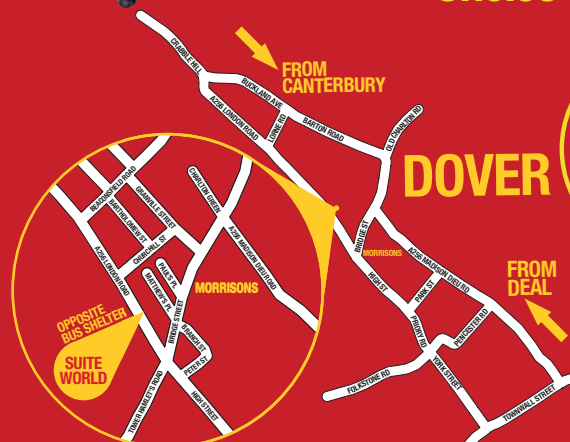
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midWEEK

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## YOUR CONTACT

## STEVE LOADER

BUSINESS EDITOR TELEPHONE: 01303 817029  
EMAIL: steve.loader@kosmedia.co.uk

**HAULIER** Alan Firmin has taken delivery of a new fleet and donated the sides of a trailer to promote the Kent and Medway Safety Camera Partnership's Cut the Crashes campaign.

Website cutthecrashes.com informs about safe driving practices and free registration enables the download of resources aimed at business road users.

Fleet operations manager Stuart Joyce said: "We have a large numbers of lorries on the roads every day and safety is paramount. We have excellent driver training and on-going assessments for all of our drivers. By donating advertising space to the partnership we can support the partnership in helping reduce crashes and save lives."

**SMALL** firms in Kent with big ideas on tackling climate change have little more than a week to put themselves forward for the chance to win a Shell Springboard award of up to £40,000. The aim is to highlight the role of small businesses in developing products or services which combat climate change.

Shell UK chairman James Smith said: "Small companies in the South East that have great products for tackling climate change can get help to grow with no-strings financial awards from Shell Springboard."

An online application form can be found at [www.shellsspringboard.org](http://www.shellsspringboard.org) and entries close at 5pm on Friday, November 5.

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# Why everyone has part to play in the Big Society

■ BY STEVE KNIGHT

LOCAL businesses have been urged to support the Government's Big Society idea by playing a more active role in community life.

Digital marketing specialist Jonnie Jensen says companies should take a leaf out of their American counterparts' book by organising public events and contributing to good causes, thus raising their profile among potential customers.

Mr Jensen – who owns the Tmandi social media marketing firm – is taking part in a panel discussion on the subject at Archant KOS Media's Business Week Live event on Wednesday, November 10, at the County Showground, Detling, near Maidstone.

He said: "Social responsibility is something of a buzzword but it's an element of people's marketing activity that has become increasingly important. As far as what I think the Big Society should be about, larger companies are already getting involved, such as Tesco giving tokens for books for schools, computers and so on.

"But that needs to start coming down to small and medium-size businesses too; not because it's a nice thing for them to do but because they need to do something that gets them recognised by their target audience.

"But it needs to be in some way relevant to whatever the company is trying to sell. For example, it's not going to work if you've got a morbidly obese businessman promoting healthy eating or sports in the community."

Prime Minister David Cameron launched the



GET INVOLVED: Jonnie Jensen, left, sees David Cameron's Big Society idea as an essential marketing tool for business

Big Society idea in July, saying he wanted to empower communities by allowing residents to have more say in how local decisions are made.

Examples include taking over the running of post offices and libraries, or forming committees to decide on local housing targets.

As well as encouraging greater volunteering and philanthropy, Mr Cameron has also confirmed plans to use funds stuck in dormant bank and building society accounts to enable charities, social enterprises and voluntary groups to take over the running of public services. Mr Jensen reiterated his belief that small

and medium-sized firms should take full advantage of the new strategy.

He said: "I think we are a way down the line from the average guy in the street saying, Yes, I think local businesses should give something back to the community."

"But I've spent a lot of time in America and they organise events like food drives and street cleans all the time. It's not such an alien concept over there, but they don't call it Big Society – they call it clever marketing."

• See story below for more information on Business Week Live, or go to [www.businessweeklive.co.uk](http://www.businessweeklive.co.uk).

## Lord Howard agrees to set the agenda

ONE-time Conservative Party leader and former Folkestone and Hythe MP Michael Howard will open the speeches at the inaugural Business Week Live Show on November 10.

The Tory grandee, who stood down at the May General Election and now sits in the Lords as Baron Howard of Lympne, can be relied on for a lively view of the coalition's progress under his successor as party leader, David Cameron.

After training as a barrister, he was elected in 1983 and became a minister just four years later, going on to hold Cabinet posts before attempting to lead his party back into office at the 2005 election.

He was renowned as a tough debater and famously clashed on TV with Newsnight's Jeremy Paxman, as well as drawing the quote: "There is something of the night about him" from fellow Kent MP Ann Widdecombe.

And there will be surely be an extra edge to his speech at the show as it falls just three weeks to the day after the new Government's Comprehensive Spending



SPEAKER: Michael Howard

Review. Business Week Live has been created by Archant KOS Media for business owners, entrepreneurs and managers

across all sectors and from small to medium enterprises to large private and public organisations and agencies.

It is being staged at the County Showground and Archant KOS Media commercial director Christine Davidson said: "BWL offers true value to attendees at a crucial time in their planning process, post-CSR and prior to the crunch year of 2011. Everyone and every business needs to know where the opportunities will be."

In addition to sourcing suppliers and partners, visitors will get free access to a conference programme and workshop of more than 20 speakers.

Kent Business School is providing a free clinic during the show; companies can book a 30-minute slot with a team comprising MBA students, alumni and academics.

"No hard-pressed firm can really pass up on the chance of brainstorming with such

experts when just one good tip could save their company," said Christine.

Other topics include:

- Getting Investment: with Phil Bevean, portfolio director for the Kent and Medway Innovation Team, and Liz Dolding, partner and commercial legal expert from Warners Solicitors.

- Going Digital: with expert Jonnie Jensen, who has 10 years' experience in the sector with companies such as Lycos Europe.

- Inspirational Management: Neil Annis has 20 years' experience in operational management, sales, change management, training and coaching, and personal and organisational development.

- Multi-Channel Marketing: specialist Ben Edwards on the benefits for your business and profits.

- The Big Debate: Prime Minister David Cameron's Big Society aims to empower communities. What are the implications for businesses and how can they be involved? Join a panel session with leading experts from local business and social enterprise.



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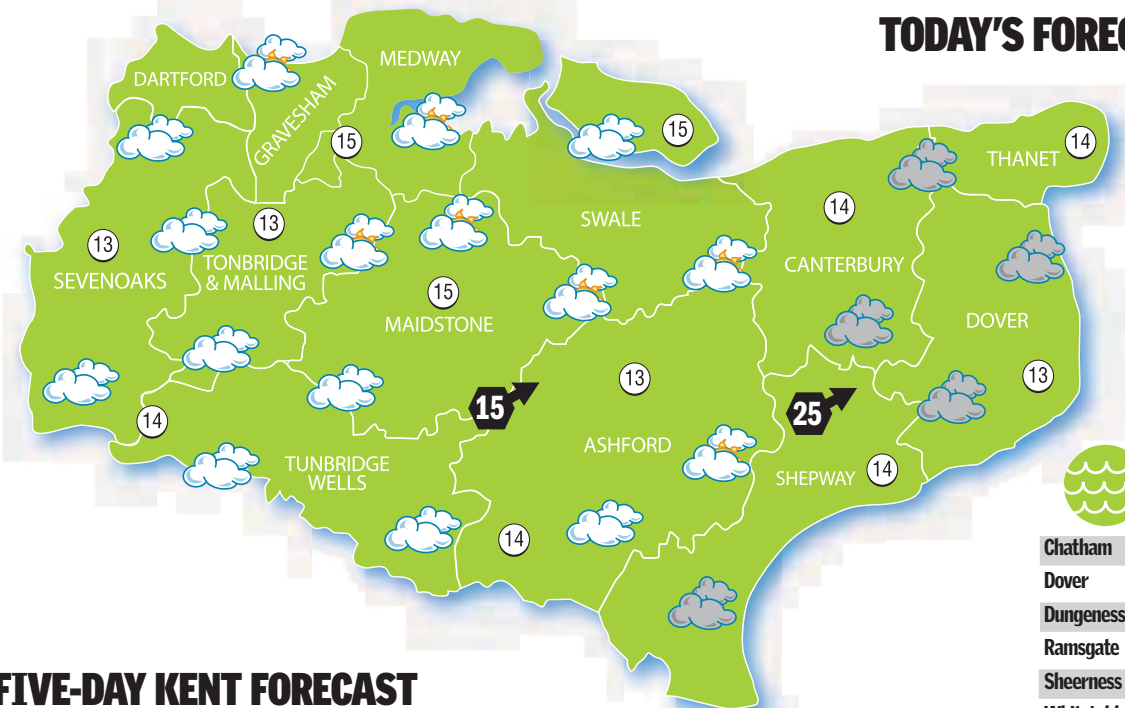
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## TODAY'S FORECAST



## AROUND THE WORLD YESTERDAY

Amsterdam	10°C	Madrid	16°C
Athens	19°C	New York	18°C
Barcelona	18°C	Paris	11°C
Beijing	12°C	Rome	17°C
Bombay	28°C	Sydney	17°C
Cape Town	21°C	Tenerife	26°C
Cardiff	8°C	Tokyo	19°C
Gibraltar	21°C	Vancouver	12°C
Hong Kong	28°C	Warsaw	8°C
Las Palmas	25°C	Wellington	16°C



## KENT'S WEEKEND HIGH TIDES

Chatham	Saturday	6:28pm 5.3m	Sunday	6:42pm 5.2m
Dover	Saturday	4:47pm 5.6m	Sunday	5:18pm 5.5m
Dungeness	Saturday	4:31pm 6.7m	Sunday	4:44pm 6.4m
Ramsgate	Saturday	5:17pm 4.3m	Sunday	5:48pm 4.2m
Sheerness	Saturday	6:17pm 5.2m	Sunday	6:30pm 5.0m
Whitstable	Saturday	6:17pm 4.8m	Sunday	6:35pm 4.7m

## FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon
Ashford	13°C	14°C	16°C	14°C	13°C
Canterbury	13°C	14°C	15°C	15°C	14°C
Chatham	13°C	15°C	16°C	15°C	13°C
Dartford	13°C	16°C	16°C	15°C	14°C

Dover	11°C	13°C	15°C	13°C	13°C
Faversham	13°C	15°C	16°C	15°C	13°C
Folkestone	11°C	13°C	15°C	13°C	13°C
Gillingham	13°C	15°C	16°C	15°C	13°C

Gravesend	13°C	16°C	16°C	15°C	14°C
Maidstone	12°C	15°C	15°C	14°C	13°C
Ramsgate	13°C	14°C	15°C	15°C	14°C
Rochester	13°C	15°C	16°C	15°C	13°C

Sevenoaks	10°C	13°C	14°C	13°C	11°C
Sittingbourne	13°C	15°C	16°C	15°C	13°C
Tonbridge	11°C	14°C	15°C	13°C	13°C
Tun Wells	11°C	14°C	15°C	13°C	13°C



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**MOONRISE** 8:16pm **MOONSET** 12:31pm



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# Glittering script and strong cast is an easy lesson in teenage angst

■ BY DAMON SMITH

EVERY generation has portraits of adolescent angst which perfectly encapsulate the teenage experience in a language that speaks loud and clear to audiences of the era.

In the 1970s it was *The Last Picture Show* and *American Graffiti*, while in the 1980s, *Fast Times At Ridgemont High*, *The Breakfast Club*, *Ferris Bueller's Day Off* and *Heathers* struck a chord.

Clueless, *Beautiful Thing* and *American Pie* epitomised the 1990s, and in the noughties, *Bring It On*, *Mean Girls* and *Juno* vied for supremacy.

Now in this brave new decade – the tweens? – we have *Easy A*, a delicious tale of girl power inspired by Nathaniel Hawthorne's 19th century classic, *The Scarlet Letter*.

From its droll opening voiceover – “The rumours of my promiscuity have been greatly exaggerated...” – Will Gluck's film has us in the palm of its hand, rooting for an unconventional heroine who finds the silver lining in a huge, dark cloud system over a pivotal year at high school.

Bert V Royal's script glitters with tart one-liners (“He's not the sharpest Christian in the Bible”) and introduces a feisty heroine that should promote Emma Stone from scene-stealing support to bona fide leading lady.

Hard-working student Olive (Stone) tells a tiny white lie to best friend Rhiannon (Alyson Michalka) about losing her virginity to a mystery man and classmate Marianne (Amanda Bynes) overhears the confession.

“You've made your bed. I hope for your sake that you've cleaned the sheets,” sneers Marianne, promptly spreading the salacious news about Olive's promiscuity.

Initially distressed to be the talking point of the entire school, Olive embraces her new lowly reputation for the good of others.

She manufactures a hook-up with classmate Brandon (Dan Byrd) to dispel whispers about



**DELICIOUS TALE:** Amanda Bynes as Marianne (above left) and Emma Stone (above right) who dazzles in the lead role as Olive Penderghast and (below right) Olive with Penn Badgley who plays Todd in this latest adolescent movie, *Easy A*

him being gay, claims to have bedded an overweight boy who fears he will never get a girlfriend, and confesses to giving Marianne's dim-witted boyfriend Micah (Cam Gigandet) a sexually transmitted disease in order to protect the real culprit: school counsellor Mrs Griffith (Lisa Kudrow), who is married to Olive's favourite teacher (Thomas Haden Church).

Events quickly spiral out of control and as friends turn against her, Olive finds a solitary ally in her old school crush, Woodchuck Todd.

*Easy A* is a delight, anchored by Stone's

effervescent lead performance that has us giggling to the point of crying then choking back tears by the time the end credits roll.

Supporting cast are equally good, including Bynes as the pious nemesis and Stanley Tucci and Patricia Clarkson as Olive's hip parents Dill and Rosemary (ho ho!), who shower her with love and pithy words of wisdom.

At a brisk 92 minutes, Gluck's film certainly scores top marks for brevity. If anything, we would happily stay in detention with these characters for another 20 minutes.



**EASY A**   
Certificate PG-13

■ BY JOE BILL



**YOUR TV REVIEW** THE ONLY WAY IS ESSEX: ITV2, 9pm, Friday

NOT since George Galloway uttered the immortal words “do you want me to be the cat?” has television both disgusted and enthralled me so much at the same time.

But *The Only Way Is Essex*, ITV2's new flagship docu-soap, has managed to make viewers attack the screen as well as cheekily add it to Sky plus.

Set in the home county that time forgot, the reality show follows the lives of a group of twenty-somethings looking to make their way in the world, but not before a quick sun bed session.

In similar style to MTV's *The Hills*, the characters in the show are all real people but the situations they enter are enhanced by producers for the audience's amusement.

For example we have Mark, a self



**DRAWN IN:** The *Only Way Is Essex* cast are set to become huge reality TV stars

proclaimed ‘bird magnet’, who likes flash cars, grooming himself and women. Mark has recently split up with Lauren, a hair extension

wearing, orange-skinned, fake breasted, all round classy sort.

Fortunately for the cameras, the pair both unknowingly attend a speed dating event in the Las Vegas of Essex, Brentwood. And of course sparks fly.

So, its obvious the storylines are a set up, and I did begin to think that these people were not real either, that is until I heard the words “do you know what Candy, you should be a politician!”

No actor in the world is that good or that believable.

Aspiring glamour models mingle with “top blokes” in flash cars, with fewer clothes on than I wear in the bath.

*The Only Way Is Essex* is essentially a real life Hollyoaks.

Scarily, I found myself all too engaged as “geezer” Kirk Norcross told his dear old lonely mum to

“stop the dating game, its not wurf it”.

This came moments after he snagged himself a day out at the zoo with lingerie model Amy Childs.

As much as one hand was reaching for the remote control and the off button, the other was stopping it in what became an epic struggle of the mind and body.

The accents, the points of view, the strange obsession with looking like something out of Willy Wonka, everything about this programme screams ‘don't watch me’.

And yet, as you can see from the tabloids and the national radio, the Essex posse are set to become the latest in a long line of reality stars to reach the heights of red top fame.

My advice is if you haven't seen it, steer clear, and for the rest of us, good luck and I will see you on the other side.



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# yourmusic

## Rockaoke with your own band



**ROCKING IT:** Sing karaoke with a live rock band at The Farmhouse in Canterbury

■ BY SIMON ROBINSON

[yourkenttv.co.uk](http://yourkenttv.co.uk)

I THOUGHT the days of the at-home, screwball inventor were gone.

Bread has been sliced, the radio has been made wind-able, the toothbrush has been motorised, and the list of groundbreaking gadgets that have propelled us from the dark ages goes on.

Truly, I figured everything that could be invented by a bearded, well-tooled loner in his shed had been created.

That was before one Genius – for he/she most definitely deserves such a title – had the Rockaoke epiphany.

This God among men fused 'live rock' with 'karaoke', giving amateur exhibitionists the chance to take to the stage alongside a three-piece backing band.

The wannabe frontmen can then grab the mic before belting out a drunken, off-note cover of Bon Jovi's You Give Love A Bad Name. Or any other classic rock track from the hundreds on offer.

This is progress. Forget everything you once knew about karaoke. Those days are over. Consigned to the history books forevermore.

Rockaoke is the future... now. And it's coming to The Farmhouse, Canterbury, this Friday.

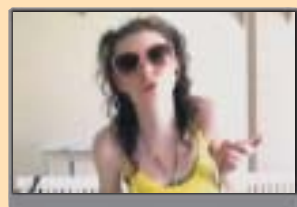
A spokesman for the venue said: "Come and embrace the immense fun there is to be had by getting up on the Farmhouse stage in front of a real life band and belting out some of your favourite rock'n'roll standards."

"A new monthly night, the music is going to be supplied by local rock legends Electric River, with you in charge of the mic."

"Choose your song on the night, sign up your interest, and get in line for your opportunity to tread the same boards as your musical heroes for the night."

"While this is the first time Electric River are holding a 'rockaoke' we've done plenty of these nights before and they always go off with a bang."

"And as an added bonus, if you make an effort and turn up



■ **BEING POLITE:** Singer Kayleigh Phillips performs her new song The Polite Way



■ **MUSIC FESTIVAL:** A montage from this year's Lounge on the Farm



■ **BAND PRACTICE:** Zinta Egle and her band play Love With No Love



### TOP FIVE CHART

- 1 Craig Sheridan - Times Change (from Deal)
- 2 The Tyrant - That Boy That Girl (from Deal)
- 3 Ron Bowdery - This is Kelpie (New Eltham)
- 4 Luke Jackson - Am I Good Enough For You (from Canterbury)
- 5 Promise Me Tomorrow - How You Play the Game (from Deal)

dressed as your favourite rockstar we'll let you in for free."

For more information visit [www.thefarmhousecanterbury.co.uk](http://www.thefarmhousecanterbury.co.uk).



**BEAUTIFUL AND HISTORIC:** New Zealand's The Bay of Islands and, below right, The Lady Knox Geyser are some of the sights to discover

## yourgetaways

# Discovering the natural beauty that is New Zealand

■ BY PETER BEAL

THE stretch of brilliant white sand ahead seems endless, as our coach speeds along an unlikely public highway.

Flanked by massive dunes and the crashing breakers of the Tasman Sea, the Ninety Mile Beach which stretches along the coast of New Zealand's North Island is believed to be the world's third longest uninterrupted beach, and a sight of staggering natural beauty.

As we leave a trail of spray in our wake, inside our coach a group of happy and relaxed holidaymakers are looking eagerly out of the windows.

After a couple of weeks travelling with Titan HiTours, a company who arrange everything from picking you up from home, to looking after your luggage, these travellers had long since relinquished any feelings of stress.

Sacred to the Maoris, this coastline has a rocky outcrop on Cape Reinga at its northern end marked by a lone gnarled pohutukawa tree. Legend says the spirits of the dead enter the sea here on their way to a spiritual homeland.

We were on the final leg of our 23-day journey around New Zealand.

Among many incredible sights is the Bay of Islands, a beautiful and historic part of the country, where in the late 18th century, a young naval lieutenant called James Cook first landed, and gave the inlet its name.

On a summer's evening there are few more enchanting places than the Bay: wooded slopes of more than 150 islands stretch as far as the eye can see across the sparkling blue water.

These days it's hard to believe this was New Zealand's 19th century capital – populated by whaling

### FACT FILE: NEW ZEALAND

Time difference	+13 hours (GMT)
Capital	Wellington
Language	English
Population	4,400,000
Currency	New Zealand
Religion	Christianity

Peter Beal was a guest on Titan HiTours' 23-day Best of New Zealand tour, which starts at £3,695 on next availability in April 2011. Package includes VIP home pick-up/return delivery from anywhere in UK, return Air NZ flights ex-Heathrow, travel by first class aircon coaches, 19 nights' hotel accommodation with selected meals, excursions in itinerary, tour manager. Package avail Oct-Dec and Feb-April. Optional excursions incl Ninety Mile Beach trip (£57 pp). Titan reservations: 0800 988 5800 or [www.titanhitours.co.uk](http://www.titanhitours.co.uk). For extensions/upgrades contact Tailor-Made Sales on 0800 988 5810.



crews, escaped convicts, traders and rogues. Packed with brothels, grog shops and gambling dens, it was known as the 'Hellhole of the Pacific'.

Now quaint shops and tasteful restaurants are the order of the day.

The Bay of Islands may be the jewel in the crown but the rest of the North Island is no less captivating. Much of the Lord of the Rings trilogy was filmed here and the starting point for anyone arriving by the three-hour ferry from the South Island is New Zealand's capital of Wellington.

From Wellington, we swung north over the Desert Road and beyond the peaks of Tongariro National Park – one of them, Mount Ngauruhoe, was Mount Doom in Lord of the Rings.

We then reached the thermal won-

derland at the centre of the island, Lake Taupo. Nearly 1,000 feet deep, it's actually a volcanic crater and the earth's crust between here and Rotorua to the north is so thin that steam and fumes are strong enough to drive the area's own thermal power station.

Of New Zealand's four million population, around a third live in and around vibrant Auckland, the City of Sails, whose iconic skyline dominates one of the world's great harbours. With 2,500 vessels, Westhaven marina is the biggest in the southern hemisphere.

A 15-minute bus journey takes you to the weekend beach playground of Mission Bay, where the renowned Fish Pot Cafe boasts the finest fish and chips in the city for around £10. They're probably right.



## MOTORS NEWS



### Volvo's sporty wagon a dynamic little number

VOLVO has announced prices and the opening of order books for the all-new V60 sports wagon – from £23,145.

Deliveries are expected to start in December for a range that includes the powerful 301bhp all-wheel drive £37,895 T6 flagship. But you won't need to spend up to that level to get the sporty add-ons; R-Design models, featuring more dynamic styling and chassis, start at £25,695.

Volvo believes it will score with its coupé-like lines and wedge shape, while retaining traditional Volvo estate practicality.



### New stow-in-the-floor for Sharan's makeover

VOLKSWAGEN'S all-new Sharan seven-seat MPV is now available to order from £22,980 for the entry-level S 1.4-litre TSI model.

The line-up includes an eco-friendly BlueMotion diesel version with Stop/Start and battery regeneration systems to enhance economy and lower emissions.

Unlike its predecessor it also has an up-to-date stow-in-the-floor system allowing individual seats of the second and third rows to be folded away rather than having to be removed when not needed.



### Crossover upgrades as Peugeot turns up heat

PEUGEOT'S 3008 crossover (from £16,695) is now available with extra standard kit on Sport and Exclusive models and a more fuel efficient diesel.

Since launch last November, the 3008 Crossover has landed major awards including What Car? Crossover of the Year and Car of the Year 2010.

The Sport starts at £17,895, bringing USB and Bluetooth connection, flat folding passenger seat to increase flexibility, and autoheadlamps and wipers.



**TANKS A LOT:** Proton's green offering, the Ecologic, has two fuel tanks; one for petrol and the other for liquefied petroleum gas (LPG) yet costs the same as a standard petrol GEN-2

# Two tanks for the price of one offer from Proton

## ROAD TEST PROTON GEN-2

BY STEVE LOADER

### STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

Burning LPG is also 50 per cent quieter than diesel and a by-product of crude oil output – UK PLC is awash with the stuff apparently.

However, LPG is up to 15 per cent less fuel efficient and the GEN-2's spare wheel has been sacrificed for a round LPG tank below the boot floor – there is a separate filler for this on the rear wing next to the petrol inlet.

Like all cars running on LPG though, the Ecologic is quieter and more refined in this mode. This is a bit of a bonus since cabin and road noise in the Gen-2 – available as hatchback or saloon – feels more old generation than its sleek looks suggest.

Proton has relied heavily on tried and tested Mitsubishi technology, but acquired Lotus and much-needed chassis nous in 1996.

This is the Gen-2's best side; it handles and rides well and equipment is also generous, but interior design and rather low seating feel off the pace against modern rivals.

This makes the Ecologic the definite best buy of the range – a bit of a no-brainer – as well as a genuinely green alternative to premium-price modern eco-friendly diesels and petrol-electric hybrids.



**SEE MOTORSTV FOR  
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BY STEVE LOADER @  
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Although entries are accepted up to and including the day of the sale, we would strongly advise you, where possible, to book your vehicles in as early as possible, either by phone, email, or our new instant pre-booking service available on the internet, to get maximum coverage.

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Ford Matiz



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
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First Instalment <b>£77.75</b>	Final Instalment <b>£78.05</b>	Total Amount Payable <b>£3999</b>	<b>0%APR</b>

### 0% APR Finance

08 Plate  
Ford Ka



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
<b>£4499</b>	<b>£1349.70</b>	<b>£3149.30</b>	<b>£87.48</b>
First Instalment <b>£87.48</b>	Final Instalment <b>£87.50</b>	Total Amount Payable <b>£4499</b>	<b>0%APR</b>

### 0% APR Finance

02 Plate  
Ford Focus  
4dr



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
<b>£3399</b>	<b>£99</b>	<b>£3300.00</b>	<b>£137.50</b>
First Instalment <b>£137.50</b>	Final Instalment <b>£137.50</b>	Total Amount Payable <b>£3399</b>	<b>0%APR</b>

### 0% APR Finance

05 Plate  
Vauxhall  
Agila



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
<b>£3999</b>	<b>£1199.70</b>	<b>£2799.30</b>	<b>£116.63</b>
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**R Reg SAAB 9-3 2.0i**, 5 Doors, Manual, Hatchback, Petrol, 1998, 66,678 miles, Black, 1 Owner, Rear wiper, Trip computer, Cloth upholstery, Immobiliser, Park Service History, Remote locking, Service indicator, Electric door mirrors, ABS, Adjustable seats, Adjustable steering column/wheel, Air conditioning, Alloy wheels, Anti theft system, CD, Central locking, Electric mirrors, Electric windows, Foglights, Head restraints, Headlight washers, Heated seats, Metallic paintwork, Passenger airbag, Power assisted steering, Rear armrest, Side airbags, Steel wheels, Sunroof, Tinted glass, Wheel trims ..... **NOW £1,695**

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07 97 Mercedes C Class E280 CDI 4dr Tip Auto Green 3443  
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06 96 Toyota RAV4 2.0 VHT 4x4 5dr Green 1742  
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#### 55 Plate Skoda Octavia 1.9 TDI Estate L and K

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Finished in Satin Grey Metallic with a Black Cloth interior, 47,800 miles. £6,995

#### 03 Plate Skoda Octavia 1.8 T Elegance 5-Dr Hatchback

Finished in Admiral Blue Metallic with a Black Cloth interior, 12,403 miles. Was £4,995. **Now £4,495\***

#### 09 Plate Skoda Fabia 1.2 Estate

Saturn Grey, Top of the Range, 10,700 miles. £9,495\*

#### 58 Plate Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Dynamic Blue with a Black Cloth interior, 13,200 miles. £6,995\*

#### 07 Plate Skoda Fabia 2 1.2 HTP 12V (70 BHP) 5-Dr Hatchback

Finished in Flamenco Red Metallic with a Black Cloth interior, 13,295 miles. £6,995\*

#### 08 Plate Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Storm Blue Metallic with a Grey Cloth interior, 26,875 miles. £6,495\*

#### 06 Plate Skoda Fabia 1.9 TDI Elegance Estate

Red with Black Cloth interior, FSH, 51,768 miles. £6,495\*

#### 54 Skoda Fabia 1.4 TDI PD Ambiente 5-Dr Hatchback

Finished in Beige Metallic with a Black Cloth interior, 52,174 miles. £4,995

#### 54 Plate Skoda Fabia 1.2 HTP (54 BHP) Classic 5-Dr Hatchback

Finished in Dynamic Blue Metallic with a Black Cloth interior, 48,500 miles. £3,995\*

#### 03 Skoda Fabia 1.2 HTP (54 BHP) Classic 5-Dr Hatchback

Finished in Dynamic Blue with a Black Cloth interior, 81,500 miles. £2,995\*

#### 58 Plate Skoda Roomster 1.9 TDI

Silver with Black Cloth interior, 11,000 miles. £10,795\*

#### 58 Plate Skoda Roomster Scout 1.6 16v, Automatic

Corrida Red, Top of The Range, 14,500 miles. £9,495\*

### Other Makes

#### 2008 Mitsubishi Lancer 1.6 Equippe 4-Door Saloon

Finished in Metallic Gunmetal Grey, Manual, 21,800 miles. £7,995\*

#### 2004 Volkswagen Touran 1.6 S (100BHP) 7-Seat

Finished in Blue Metallic with a Grey Cloth interior, 50,500 miles. £6,995 **Now £6,495\***

#### 07 Plate SEAT Ibiza 1.4 16v Style

Silver, FSH, 1 owner from new, 16,190 miles. £6,495\*

#### 2006 Fiat Punto 1.2 Active 5-Door Hatchback

Finished in Astral Blue Metallic with a Black Cloth interior, 41,430 miles. £4,495\*

#### 2004 Citroen C3 Pluriel 1.6 2-Door Cabriolet Jan 2004

Artic Steel Metallic 86,467 miles Manual Petrol £3,995\*

#### 2002 Daewoo Tacuma 1.6 SE 5-Door MPV

Finished in Imperial Blue Metallic with a Black Cloth interior, 59,500 miles. £2,995, NOW £2,495\*

#### 05 Plate Rover 23 GSI 1.4 3dr

Grey, 1 Owner, 55,000 miles. £2,495\*

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#### 2002 Suzuki Wagon R 1.3 GL 75 BHP 5-Door Hatchback Mar

Bright Red 39,350 miles Manual Petrol. Was £3,995. **Now £2,995\***

#### 2006 Ford Ka 1.3 3-Door Hatchback

Finished in Colorado Red with a Black Cloth interior, 56,500 miles. Was £3,995. **Now £3,295\***

#### 2004 Ford Ka 1.3 3-Door Hatchback

Finished in Blue Metallic with a Black Cloth interior, 39,500 miles. Was £2,995. **Now £2,295\***

\*Correct at time of going to press.

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**CHEVROLET**

**BENTLEY**

**CAPTIVA**, VCDi LT FWD, 2008, abs  
brakes alarm fitted alloy wheels  
drivers airbag electric windows  
immobiliser metallic paint multiple  
airbags power steering single cd  
player remote central locking isofix  
child seat points, grey, 21364 miles,  
£12000, Canterbury, 0844 856 4494  
(TRADE)

**DODGE**

**AVENGER**, CRD SE, 2008, abs brakes  
air conditioning alarm fitted cd player  
central locking electric windows full  
service history immobiliser metallic  
paint multiple airbags power steering  
single cd player tinted glass twin  
airbags remote central locking body  
coloured bumpers rear headrests  
height adj drivers seat, mica black,  
32930 miles, £8000, Canterbury,  
0844 856 4494 (TRADE)

4494 (TR

**BRAVO**, 1.4 T-Jet Active 5dr Hatch, wp57efm, pas, abs, remote central locking, front electric windows, front fog lights, trip computer, side airbags, electric door mirrors, steering wheel reach adjustment, drivers airbag, belts, blue metallic, 34227 miles, £7495, Tunbridge Wells, 01892 549766 (TRADE)

**SCUDO**, Comfort 2.0 6spd 120 Multijet, 1b570wa, remote central locking, cloth upholstery, height adjustable seat, twin side loading doors, ply-lined, barn doors, dual passenger seat, adjustable steering column, multi-function steering wheel, power steering, abs, air bag, electric mirrors, electric windows, colour coded body, cd player, radio, 6 speed, metallic paintwork, silver, 36000 miles, £8495, Sittingbourne, 01795 403295 (TRADE)

**HONDA**

**CR-V, I-TEC Sport automatic,**  
ej07wfl, air conditioning, power  
steering, electric windows, electric  
mirrors, sunroof, abs, twin air bags,  
colour coded body, cd player, rear  
wash/wipe, metallic paintwork,  
remote central locking, immobiliser,  
head restraints, 16" alloys, 4x4,  
black, 57000 miles, £9999,  
Maidstone. 01622 200 100 (TRADE)

**JAZZ**, 1.4 i-DSi SE -7, 2007, abs  
brakes air con alloys automatic cd  
player electric windows immobiliser  
metallic paint power steering reverse  
parking aid remote central locking,  
green, 17849 miles, £7000, Ashford,  
0844 826 5918 (TRADE)

**\$2000.** 2.0 Vtec GT, 2006, abs brake air con alarm fitted cd central locking drivers airbag electric windows full service history immobiliser leather interior power steering single cd player sound pack sports seats twin airbags xenon headlamps body coloured bumpers 3x3 point rear seat belts heated door mirrors space saver spare wheel, silverstone silver, 6523 miles, £15000, Canterbury, 0844 856 4494 (TRADE)

**JAGUAR**

**S-TYPE**, V6 Sport Diesel, 7935079, air conditioning, dual climate zones, full leather, remote alarm, remote central locking, centre armrest, electric seats, head restraints, height adjustable seat, rear armrest, rear headrests, adjustable steering column, cruise control, multi-function steering wheel, parking sensor, power steering, trip computer, traction control, abs, multiple airbags, colour coded body, front fog lamps, electric windows, electric mirrors, cd player, radio, alloy wheels, blue, 71000 miles, £8995, Plumstead, 020 8855 4000 (TRADE)

**X-TYPE.** Sovereign, 2007, abs brakes  
air conditioning alarm fitted alloy  
wheels automatic transmission  
central locking electric windows  
heated seats immobiliser leather  
interior multiple airbags power fold  
mirrors power steering reverse  
parking aid satellite navigation, blue,  
62195 miles, £14000, Canterbury,  
0844 856 4494 (TRADE)

**X-TYPE.** Sovereign 2009, 2009, abs  
brakes air conditioning alarm fitted  
alloy wheels cd player central locking  
climate control cruise control drivers  
airbag electric windows heated seats  
immobiliser leather interior multiple  
airbags power steering reverse  
parking aid satellite navigation, blue,  
25960 miles, £20000, Canterbury,  
0844 856 4494 (TRADE)

**XF**, Premium Luxury Auto, 2009, abs  
brakes alarm fitted alloy wheels  
automatic transmission cd player  
central locking climate control cruise  
control electric windows heated seat  
immobiliser leather interior multiple  
airbags power fold mirrors power  
steering reverse parking aid satellite  
navigation, black, 8951 miles,  
£28500, Canterbury, 0844 856 4494  
(TRADE)

**XKR**, Supercharged V8, 2008, abs  
brakes air conditioning alarm fitted  
alloy wheels automatic transmission  
cd player central locking cruise  
control electric windows heated seat  
immobiliser leather interior multiple  
airbags power steering reverse  
parking aid satellite navigation, black  
32876 miles, £37500, Ashford, 0844  
826 5918 (TRADE)

**JEEP**

**CHEROKEE**, 2.8 CRD SPORT, 2005,  
abs brakes air conditioning alarm  
fitted cd player drivers airbag electric  
windows front fog lights immobiliser  
power steering traction control trip  
computer remote central locking roof  
bars adjustable steering column front  
armrest rear headrests 3x3 point rear  
seat belts heated door mirrors, green  
36000 miles, £8000, Canterbury,  
0844 856 4494 (TRADE)

**CHEROKEE**, 2.8 CRD SPORT, 2005,  
abs brakes air conditioning alarm  
fitted cd player drivers airbag electric  
windows front fog lights immobiliser  
power steering traction control trip  
computer remote central locking roof  
bars adjustable steering column front  
armrest rear headrests 3x3 point rear  
seat belts heated door mirrors, green  
36000 miles, £8000, Ashford, 0844  
826 5918 (TRADE)

**LAND ROVER**

**DEFENDER**, 90 TDi Hard Top ROW, fb53kdv, power steering, tow pack, radio cassette, rear wash/wipe, 4x4, row spec 300 tdi hard top. road tax (plg) is £205 per year. price is £9,995 + £1,749.13 vat = £11,744.13 total, white, 79000 miles, £9995, Staplehurst, 01580 890333 (TRADE)

**DEFENDER**, 90 TD5 Pick Up 49 000 mls, dx54ubo, power steering, tow pack, 4x4, fitted with ifor williams canopy. price is +vat. road tax (lgv) is £200 per year. tonga green metallic, 49000 miles, £10995, Staplehurst, 01580 890333 (TRADE)

**DISCOVERY**, TD5 ES Auto 53,000 miles, climate control, electric seats, full leather, 7 seater, cruise control, parking sensor, heated seats, powered folding mirrors, remote alarm, remote central locking, height adjustable seat, traction control, stability control, abs, quick-clear screen, twin air bags, metallic paintwork, roof rails, electric windows, twin sunroofs, multi-disc c (diesel car) is £245.00 per year. adriatic blue, 53000 miles, £13695, Staplehurst, 01580 890333 (TRADE)

**MERCEDES BENZ**

**A150**, classic Se(500 pounds toward finance), 2007, cosmos black metallic, 18582 miles, £7998, Ashford. 0844 558 7048 (TRADE)

**A160**, 5 door Classic SE, 2010, polar silver metallic, 100 miles, £14698, Tonbridge. 0844 558 7055 (TRADE)

**B180 CDI**, MAV SE, 2007, horizon blue metallic, 32000 miles, £13990, Maidstone, 0844 558 7050 (TRADE)

**B200 CDI**, SE Auto SE, 2006, comet grey, metallic, 47000 miles, £15000, Maidstone, 0844 558 7050 (TRADE)

**C180**, KOMPRESSOR BlueEFFICIENCY  
2009, palladium silver metallic,  
13744 miles, £19998, Ashford, 0844

**C200 CDI**, SE \*2 yrs Free Servicing\*, 2010, iridium silver metallic, 7000 miles, £19990, Maidstone, 0844 558 7050 (TRADE)

**CLK350**, Sport (500 pounds finance contribution), 2007, obsidian black metallic, 37854 miles, £21998, Ashford, 0844 558 7048 (TRADE)

## MINI

**COOPER, HATCHBACK, 2002, abs**  
brakes central locking electric  
windows power steering, black,  
76651 miles, £5500, Ramsgate, 084  
856 4496 (TRADE)

**COOPER**, Chilli Pack, 2007, abs brakes air conditioning alarm fitted alloy wheels automatic transmission cd player electric windows front fog lights immobiliser metallic paint multiple airbags power steering traction control trip computer remote central locking isofix child seat point remote audio controls, silver metallic 9000 miles, £11000, Ramsgate, 084 856 4496 (TRADE)

**COOPER S**, Convertible full leather trim, air con, full leather, remote alarm, remote central locking, parking sensor, power steering, traction control, abs, multiple airbags, colour coded body, front fog lamps, headlamp jetwash, electric mirrors, electric windows, power hood, cd, radio, 17" alloys, full black leather, always over 60 mercedes-benz cars in stock! we will not be beaten on price! fully sA regulated, chilli red, 48000 miles, £10495, Welling, 0208 8548037 (TRADE)

**RENAULT**

**CLIO, 1.2**EXPRESSION 16V, 2003, abs, brakes alloy wheels cd player central locking electric windows full service history, electric blue, 50996 miles, £3000, Maidstone, 08448 759296 (TRADE)

**ESPACE.** 3.00, 2008, abs brakes air conditioning alloy wheels automatic transmission cd player central locking climate control diesel drivers airbag electric windows front fog lights half leather trim heated seats immobiliser power fold mirrors multiple airbags power steering satellite navigation, black, 55 miles, £27990, Canterbury, 0844 856 4494 (TRADE)

**LAGUNA**, 2.0 dCi 150, 2007, abs  
brakes air conditioning alloy wheels  
electric windows front fog lights half  
leather trim immobiliser power  
steering traction control remote  
central locking remote audio controls  
grey, 56178 miles, £6000, Ramsgate  
0844 856 4496 (TRADE)

**NEW MEGANE**, 2010, abs brakes air conditioning alloy wheels electric windows immobiliser multiple airbag single cd player remote central locking, red (plus delivery), 10 miles, £13789, Canterbury, 0844 856 4494 (TRADE)

**SCENIC.** 1.6 SCENIC DYNAMIQUE VVT  
- EURO 4, 2005, abs brakes air  
conditioning alloy wheels cd player  
electric windows immobiliser metallic  
paint multiple airbags power steering  
tonneau cover trip computer remote  
central locking, blue, 44209 miles,  
£4500, Canterbury, 0844 856 4494  
(TRADE)

**TWINGO**, Extreme, 2008, abs brakes  
alarm fitted cd player central locking  
drivers airbag electric windows  
immobiliser multiple airbags power  
steering, blue, 16109 miles, £5000,  
Canterbury, 0844 856 4494 (TRADE)

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## PROPERTY NEWS

### House is just a home – no longer an investment

THE UK housing minister has said it is time to regard homes primarily as “a place to live and bring up a family” rather than a financial investment.

Conservative Grant Shapps said that the era of viewing property as a potential source of revenue – particularly as a means of topping up the buyer’s pension – had to come to an end if an entire generation of potential first-time buyers were not to be priced out of the market.

He said people should accept a period of house price stability after a decade that has seen rocketing house price inflation followed by the current crash.

In a speech to the Housing Market Intelligence conference in London, Mr Shapps said: “With a house now liable to cost perhaps seven times someone’s earnings, it is no surprise the average unsupported first-time buyer is now 37 years old.

“This country is in danger of letting down the aspirations of a generation if homes do not become more affordable in the long term. So what is required now is a period of house price stability.

“A home should first and foremost be thought of as a place to live and bring up a family.”

### Law now ‘bureaucratic nightmare’ for landlords

THE Residential Landlords’ Association (RLA) claims that legislation which came into force at the beginning of October will result in “bureaucratic nightmares” for landlords.

Earlier this year the coalition Government reviewed plans to require private-sector landlords to apply for planning permission to allow a property to be shared by three or more unrelated people.

Instead, it gave local authorities the power to insist on planning permission for Houses in Multiple Occupation (HMO) in areas where shared housing is considered to be causing problems.

The RLA argues that this is “the thin end of social engineering”.

Members pointed out that planning law is meant to control building use and not the relationships between people living in them.

The association’s chairman, Alan Ward, said if a shared house or flat is currently rented to a single person or a family a landlord can lose the future right to rent it again as an HMO, without first obtaining this new planning permission.



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**NEGATIVE EQUITY:** Although the south east is among the most robust regions in the country, figures show the UK property market looks to be heading towards a double dip

# Prices are set for a fall as houses outnumber buyers

■ BY NICK AMES

IT IS still a buyer’s market, according to the latest trend analysis of supply and demand for homes.

A high level of properties on the market continue to outnumber buyer demand and this will impact negatively on house prices, according to the Royal Institution of Chartered Surveyors (Rics).

This echoes many reports which all suggest house prices could be heading for a double dip after a summer which saw partial recovery.

Figures also continue to vary across the UK with the south east among the most robust areas when it comes to increasing values.

House prices slumped by around one-fifth between autumn 2007 and early 2009, before recouping around half their losses over the last year.

However, there has been a drop in demand

with mortgage approvals and consumer confidence both waning.

Recently the Halifax revealed UK house prices fell by a record 3.6 per cent in September compared with August. According to the Halifax the monthly decline was the biggest since records began in 1983.

Returning to the Rics it said 44 per cent of its surveyors saw prices fall in the past three months while just six per cent reported a rise.

The Rics survey also established that surveyors were expecting further losses with the price expectations balance falling to minus 38 from minus 41, the fourth straight decline.

Many of its members say first-time buyers continue to be locked out of the market, primarily due to a lack of mortgage availability.

Without a hefty deposit, this group continue to struggle to get onto the property ladder.

The figures came out at the same time as Government experts examined the summer property market.

Official data from the Department for Communities and Local Government (DCLG) revealed UK house prices crept up by 0.7 per cent compared with July, with the average UK home costing £213,116.

On an annual basis, house prices were up 8.3 per cent, slightly down from the 8.4 per cent in July.

Despite the monthly rise, growth has slowed since April, the DCLG noted.

Commenting on the data, Howard Archer, chief economist at the IHS Global Insight, said he expects values to gradually ease between now and the end of the year, and house prices will lose around 10 per cent in 2011.

## Drop in sales shows Right to Buy initiative on the way out

SALES of properties under the Government’s Right to Buy Scheme have dropped to a record low, the latest research from HSBC has revealed after an analysis of the market.

The scheme, which helps social housing tenants in England and

Wales to purchase their home at a discount, was introduced by Margaret Thatcher’s Conservative government in 1980.

However, 30 years after the launch of the initiative, HSBC’s figures show that just 4,622 Right to Buy sales occurred in the

2009/10 tax year, compared with 193,600 in 1982/83.

“The scheme has been facing scrutiny lately with the current shortage of council housing stock, but it now looks to have run its course,” said Andy Mielczarek, head of retail products at HSBC.

“However, no-one can deny the major impact it has had on homeownership in Great Britain.”

Right to Buy has been most popular in Scotland, the mortgage lender’s figures show, with around 441,000 houses sold under the initiative since it was introduced.

**IF YOU ARE THINKING OF MOVING, TAKE A LOOK AT HOMES AND DEVELOPMENTS ACROSS THE COUNTY @ [yourkenttv.co.uk](http://yourkenttv.co.uk)**



New Meridian Village  
RAMSGATE CT12 6NT

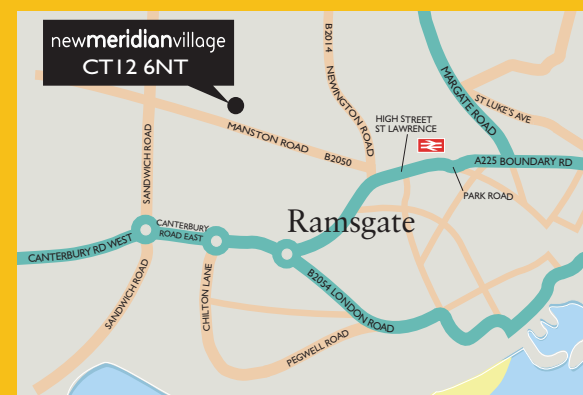
## GUARDIAN SCHEME

# EARN 5% INTEREST ON YOUR DEPOSIT



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Having a healthy deposit means you will have an improved choice of mortgage products plus you will benefit from a lower rate of interest payable on the loan. What's more, the benefit to your parent or family friend supplying a maximum deposit of up to 20% is that Explore Living pay them an attractive 5% return on the invested capital amounting to the equivalent of a 5 year period. By helping with an investment return the Guardian Scheme is mutually beneficial to all.



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The Guardian scheme is not available with any other offer. Terms and conditions apply. YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER DEBT SECURED ON IT. Details correct at time of going to press. Subject to availability on selected plots. Map not to scale. Prices correct at time of print.





www.connells.co.uk  
www.rightmove.co.uk  
Canterbury Branch



# Connells

## CANTERBURY

£160,000



- Period Semi Detached
- Two Double Bedrooms
- Garden
- Garage & Parking

## HERSDEN

£195,000



- FOUR BED DETACHED HOUSE
- DOWNSTAIRS
- CLOAKROOM/W.C
- EN-SUITE SHOWER/W.C

## CANTERBURY

£240,000



- Two bed top floor apartment
- Spacious Living
- Accommodation
- Separate Kitchen

## CANTERBURY

£150,000



- IMMACULATE 2 BED HOUSE
- LOUNGE / KITCHEN
- BREAKFAST ROOM
- CONSERVATORY

## CANTERBURY

£200,000



- Ground Floor Apartment
- Secure Entry System
- Luxury Fitted Kitchen
- En Suite to Master Bedroom

## TYLER HILL

£120,000



- Two Bed Ground Floor Flat
- North Side of Canterbury
- Garden
- No Chain

## CANTERBURY

£225,000



- Three Bedroom Detached
- House
- Priced To Sell
- Two Receptions

## CANTERBURY

£139,000



- Two Bedroom Flat
- First Floor
- Private Garden
- Garage

## CANTERBURY

£275,000



- Detached 2 bed bungalow
- Lounge and dining room
- Situated in St Stephens area
- Garage and off road parking

## CANTERBURY

£185,000



- Three Bedroom Bungalow
- Possible Four Bedroom
- Student Let
- UKC Investment

## CANTERBURY

£190,000



- Semi detached house
- Potential Four Bedroom
- Student Let
- Christchurch University

## ROUGH COMMON

£285,000



- DETACHED HOUSE
- POPULAR ROUGH COMMON
- THREE DOUBLE BEDROOMS
- EN-SUITE BATHROOM/W.C

## New Year New Horizons

### Coming soon.

#### First Time Buyer and Home Mover Event

4th November 2010 5.30 8.00pm  
at Connells Canterbury branch:  
77 Castle Street T 01227 764720

We are holding a 20 min information evening on all aspects of buying your home and ways of doing this please call us now to book in for your 20 min consultation.

for the complete picture of moving forward in 2011

Tel: 01227 764720

canterbury@connells.co.uk  
77 Castle Street, Canterbury, Kent, CT1 2QD

www.connells.co.uk



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**TO ADVERTISE:** **EMAIL US @:** [appointments@kosmedia.co.uk](mailto:appointments@kosmedia.co.uk) **TELEPHONE US ON:** 01303 817040 **FAX US ON:** 01303 817004

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- CUSTOMER SERVICE, CALL CENTRE
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- EDUCATION, TEACHER, SCHOOL
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- ESTATE AGENCY, PROPERTY
- GRADUATE, TRAINEES
- HEALTH AND SAFETY, SECURITY, DEFENCE
- HR, RECRUITMENT
- INDUSTRIAL, WAREHOUSE, FACTORY
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- MARKETING, ADVERTISING
- MOTOR TRADE, DRIVER
- NOT FOR PROFIT, CHARITIES
- NURSING, MEDICINE, CARE WORK
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- PR, MEDIA, JOURNALISM
- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

**Senior & General Appointments** 41-45

## St Martins Residential Home Whitstable

Required to join our team

### SENIOR NIGHT CARE ASSISTANT

Hours to be arranged. NVQ 2 required.

Please contact Joanne or Jacqui for an application form, or for further details on 01227 261340

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**0118 989 9909**

OR FREEPHONE

**0800 298 7101**

**DEYA**



## COULD YOU GIVE A CHILD A CHANCE ?

Integrated Services Programme (ISP) is an independent, not-for-profit childcare organisation providing foster care to children with a wide range of emotional and behavioural needs. We have Centres in Kent, London, Bucks and Sussex. We were judged "Outstanding" in our latest Ofsted inspections.

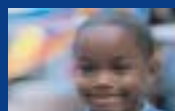
ISP looks after children from many different ethnic and cultural backgrounds including white UK, African, African-Caribbean, Asian and dual heritage. We are keen to recruit carers from similar cultural backgrounds. In addition, we are currently experiencing a high demand to look after: children with various disabilities, children who are involved in the criminal justice system and 'parent & child' placed together.

IF YOU HAVE:

- life experience
- the ability to work with children or young people and parents
- the ability to rise to the challenge of fostering
- patience, determination and a sense of humour
- no children under the age of 8
- a spare bedroom
- a career change in mind

ISP WOULD LIKE TO HEAR FROM YOU

We offer full training, 24 hour support and a professional fee of up to £770 a week for specific placements.



For an information pack please contact our Fostering Team on:

**0800 085 7989**

Visit our website for more information: [www.ispchildcare.org.uk](http://www.ispchildcare.org.uk)

**Barham House  
Nursing Home**  
Near Canterbury require a  
**Registered Nurse**  
**part-time**  
Days and Nights  
For more information please  
call **Sheralyn Kelly**,  
Tel: **01227 833400**

To  
advertise  
in this  
section



**01303**

**817040**

## BETHANY LODGE Dymchurch Requires: REGISTERED NURSE

Day or Night duty to join us in caring for Adults with a physical disability.

For more information and an application form please contact the Manager on Tel: 01303 872289

## Junior CAD Operator

Duties to include general office work. I.T skills are essential. Would suit someone who is enthusiastic, friendly and confident, with a willingness to work hard. Must be reliable and punctual. Further training will be given to the right candidate.

Previous applicants need not apply.

Please apply in writing to Mr Ron Twyman, Piper Double Glazing Limited, 140 Newington Road, Ramsgate, Kent, CT12 6PP or e-mail [ron@piperwindows.co.uk](mailto:ron@piperwindows.co.uk).



## SECOND DEPUTY HEAD OF CARE FULL TIME

**SALARY £27,202 PLUS £1,621 WEEKEND ALLOWANCE  
SCALE KS9 POINT 29. PERMANENT 52 WEEK POST  
INCLUDING ALTERNATE WEEKEND WORKING**

A second Deputy Head of Care required to work at this special school for children aged 11-19 with autism and associated learning difficulties, reporting to the Senior Care Team. Previous employment within a school or social care setting is essential, with relevant leadership/management experience. NVQ Level 4 qualification is desirable, but not essential as training will be provided.

A proportion of the working week is to be spent in direct care work/pupil support to an average of 75%. The post holder must be skilled in working with children and young people who present complex challenging behaviour. The successful applicant will have a track record of proactive approaches to behaviour management and will be required to manage the schools extended year provision, which will involve working outside of term time. Some holiday entitlement can be taken during term time by arrangement with Headteacher or Head of Care.

Stone Bay School is committed to the safeguarding and promotion of the welfare of children and employees are required to have an enhanced CRB disclosure. KCC final-salary pension scheme membership available.

Please phone 01843 863421, e-mail [office@stone-bay.kent.sch.uk](mailto:office@stone-bay.kent.sch.uk), or write to Stone Bay School, 70 Stone Road, Broadstairs, CT10 1EB for an application form.

Closing date for applications is Friday 12th November 2010.

Kent County Council is an equal opportunities employer.



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CCL is a global print packaging manufacturer working in partnership with the largest consumer brands and pharmaceutical companies throughout the world. Our plants deploy leading-edge technologies to provide customers with innovative and secure labelling solutions.

#### JOB VACANCIES

We currently have the following job opportunities based at our Ashford site:

- Experienced **Folding Operators**
  - Experienced **Litho Printer** to operate Heidelberg SM102 (temporary position)
  - **Studio Mac Operator:** preparing artwork for litho and flexo plates, preparing artwork for digital presses and creating PDF proofs for customer review.
- A good eye for detail is essential. Experience with litho and flexo printing is preferred although training could be given to the successful applicant. Experience with PCs and Macs is essential.

Salary will be commensurate with experience.

If you would like to discuss the above positions, please contact Niall Warne, Production Manager or Matt Knight, Studio Manager.

Please apply in writing enclosing full CV to the address below. Alternatively applications may be emailed to gmorgan@cclind.com

CCL Label (Ashford) Limited, Foster Road, Ashford Business Park, Sevington, Ashford, Kent, TN24 0SH Tel: 01233 503333



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## TAXATION TRAINEE Canterbury

Burgess Hodgson is a leading firm of Chartered Accountants and business advisors in the South East. The practice has developed a strong reputation for training, developing individuals across a range of disciplines.

We are looking for a trainee to join our busy tax department and become an important part of the Burgess Hodgson team. Applicants should have good A Levels or be educated to degree level. They will be expected to learn both on the job and through official examinations, leading to an industry-recognised qualification.

Salary is commensurate with experience.

Closing date is **5th November 2010**.

Please apply in writing with CV to  
Barry Ryan, Burgess Hodgson, Camburgh House  
27 New Dover Road, Canterbury, CT1 3DN

Or by email to  
[barry.ryan@burgesshodgson.co.uk](mailto:barry.ryan@burgesshodgson.co.uk)

[www.burgesshodgson.co.uk](http://www.burgesshodgson.co.uk)

#### TERMS AND CONDITIONS

#### KOS MEDIA (PUBLISHING) LTD TERMS AND CONDITIONS

1. Advertisements will be accepted only on the express condition that the advertiser warrants that the advertisement does not in any way contravene any existing legislation and in particular the Trade and Description Act 1968 and the Consumer Credit Act 1974.
2. It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
3. All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
4. All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
5. Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
6. KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain.
7. Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various forms of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permissions must have been given by any potential beneficial owner voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
8. Where shrinkage of an advertisement occurs for whatever reason, the advertisement will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full pages even after shrinkage.
9. KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertiser" shall be construed to include any person or organisation placing an advertisement on behalf of advertiser.
10. A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owners for that advertising.
11. No liability is accepted for any loss or damage alleged to have arisen through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
12. Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publishing.
13. KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
14. KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately publish out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
15. Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
16. A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card (effective July 2008-June 2009) and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discounts will be reapplied and any refunds or surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
17. Seasonal contracts, Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be invoiced in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
18. All uplift advertisements must be booked in at least three months in advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
19. The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement. (Platinum, Gold, Silver standard or commercial). Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV production at its standard published hourly rate should the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will approve and accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the PRS rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner until the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any cost of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
20. Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
21. Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
22. a. All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.  
b. In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.  
c. In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.  
d. Notwithstanding anything in these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.  
e. The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.  
f. Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
23. Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
24. Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms.
25. All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
26. The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
27. An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed on an order by an Advertiser shall be null and void in so far as it conflicts with them.
28. Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR  
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or minicom **08458 247 905** (charged at local rate).

Closing date: **Midday, 29th October 2010.**





# The future of local media

Would you like to be a part of an exciting and growing team developing our portfolio across Kent's towns and districts?

## Are you Sport mad?

### Commercial Sales Manager (Sports Products)

Playing the key role in selling advertising and sponsorship across our new sports products is something that an all-round sports enthusiast would revel in. Candidates will possess a proven track record in media sales, combining excellent communication and presentation skills, a great business acumen, tenacity, and the ability to build positive business relationships. Ultimately, we need an articulate and assured sales person with a structured sales technique, a positive manner and passion for all things sport.

## Have you got innovative ideas?

### Media Sales Executives

We have an opportunity for highly motivated people to create and sell multi-media solutions in our market-leading portfolio of newspapers and magazines. We're not looking for people to just take orders; we're looking for people who can provide first class solutions for our customers. We believe good customer service is at the heart of our success and we want to recruit people who can develop excellent business relationships and present effective and innovative ideas that will provide real value and response for our customers.

### Full-time Creative Personal Assistant Reporting to the managing director and editorial director

The successful applicant will need to demonstrate they have the ability to not only produce excellent reports and run senior directors' diaries, but also have writing skills that would not be out of place in our newsroom. You will be producing monthly management reports and minutes of board meetings as well as preparing copy for marketing, and on occasions supplying well written PR for our websites, newspapers and magazines as well as the wider world of media. This position also demands absolute discretion as the business develops in the coming years. The successful applicant must also have the ability to work to tight deadlines and be flexible when work demands dictate. Some knowledge of media, marketing or PR would be advantageous.

### Reporters

We are looking for NCTJ-trained reporters to join our busy newsroom. Candidates must be genuine all-rounders who are able to write across the various sections of our newspapers and websites, from news to features and leisure. You will be a self-starter bursting with ideas who is able to adapt their writing style to meet the needs of a variety of publications.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

### Please apply with your CV and covering letter in the first instance to:

sandra.waghorn@kosmedia.co.uk  
or in writing to Sandra Waghorn,  
ARCHANT KOS MEDIA,  
Apple Barn, Hythe Road, Smeeth,  
Ashford, Kent TN25 6SS

### About us

KOS Media publishes the UK award-winning Kent on Sunday newspaper and a series of free weekly newspapers, magazines and associated websites and mobile products.

The company produces [kentnews.co.uk](http://kentnews.co.uk) and [yourkentTV](http://yourkentTV), an internet-based TV service providing regional and local news, business and sport, plus websites for jobs, property and motors.

KOS Media's newspapers have won more than 10 national awards, including UK Regional Newspaper of the Year, and UK Free Weekly Newspaper of the Year six times.

In June, 2010, media group Archant purchased KOS Media.

### Archant is the UK's largest independently owned regional media business

It is a community media company active in the fields of regional newspaper and magazine publishing, contract printing and internet communications. All its titles serve clearly defined communities, based around locations or interest groups.

Archant can trace its roots back more than 160 years and today remains one of the country's largest independent media businesses. As a private company it employs 1,850 people right across England. It has an annual turnover of £142 million.

The newspaper division, Archant Regional, produces four daily regional newspapers and around 60 weekly titles with a combined circulation of 2.25 million copies every week. It is a UK top six regional newspaper publisher. It also publishes many of the group's 180 websites and a number of its magazines.

Archant also owns three magazine companies, which between them produce around 80 magazines.



Award Winning Company

KOS Media is a division **ARCHANT** } REGIONAL





## RAISING ASPIRATIONS - DEVELOPING SKILLS - DELIVERING QUALITY

We are seeking outstanding individuals to join our highly qualified, experienced and motivated teams, many of whom have come from industry. We offer our students the best learning and training experience and we have the following vacancies available:

- **Programme Leader – Catering and Hospitality**  
Salary scale: £29,413 - £34,817 for 37 hours per week all year
- **Chef Lecturer in Catering and Hospitality**  
Salary scale: £25,589 - £30,205 for 37 hours per week all year
- **Lecturer in Hairdressing**  
Salary scale: £25,589 - £30,205 for 37 hours per week all year
- **Programme Leader – Trowel Trades**  
Salary scale: £29,413 - £34,817 for 37 hours per week all year
- **Lecturer in Plastering**  
Salary scale: £25,589 - £30,205 for 37 hours per week all year
- **Trainer Assessor – Health and Social Care**  
Salary scale: £9,500 - £11,500 for 18.5 hours per week all year  
plus achievement incentives based on income and performance
- **Business Services Administrator (maternity cover)**  
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# Reader Holidays

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## 99p Bar Carry on New Year Parties

Bosworth Hall Hotel, Leicestershire - over 40s only

Arrive Fridays: January 7, January 14, January 21 & January 28, 2011

Join us for a party that extends the New Year celebrations at a price that's distinctly special. Our 2-night party break includes hotel accommodation, breakfast and dinner each day, entertainment and a 99p bar both evenings. Bosworth Hall is a super country house hotel set in landscaped grounds in the village of Market Bosworth - in the heart of England.

### PRICE INCLUDES:

- **99P DRINKS** from 5pm to 11pm both nights. Drinks include house beers & spirits, wine by the glass
- Entertainment
- 2 dinners and 2 breakfasts
- 2 nights sharing a twin or double-bedded en-suite room

**SELF-DRIVE  
2 NIGHTS  
ONLY  
£99pp  
Quote CB1**

## Carry on New Year Party

London International Hotel, London Docklands - over 40s only

January 2 to 4, 2011

### PRICE INCLUDES:

- Entertainment both nights
- **99P DRINKS** from 7pm to 11pm both nights. Drinks include house beers & spirits, wine by the glass
- 2 dinners and 2 breakfasts
- 2 nights sharing a twin or double-bedded en-suite room



**SELF-DRIVE  
2 NIGHTS  
£119pp  
Quote CL1**

## Come Dancing Party

Warner Bembridge Coast, Isle of Wight - over 40s only

January 14 to 17, 2011

### PRICE INCLUDES:

- Dance tuition, social dancing and a Grand Ball
- Variety entertainment
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
£259pp  
Quote WB1**

## Carry on New Year Party

Warner Sinah Warren, Hayling Island - over 40s only



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
£229pp  
Quote WS1**

January 7 to 10, 2011

Extend the New Year celebrations and take advantage of our super money-saving offer. Our 3-night New Year party break includes hotel accommodation, breakfast and dinner each day, entertainment with special guests the Dagenham Girl Pipers and a Free bar every evening. Sinah Warren is a luxury hotel by the sea on Hayling Island - just along the south coast from Portsmouth.

### PRICE INCLUDES:

- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12 noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee
- Nightly entertainment - special guests: the Dagenham Girl Pipers
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna

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EACH WAY**

## Christmas Party Break

Warner Norton Grange, Isle of Wight - over 40s only

November 5 to 8, 2010

### PRICE INCLUDES:

- Entertainment every night
- 3 nights en-suite chalet accommodation
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
£199pp  
Quote NG11-2**

## Mamma Mia Christmas Party

Warner Bembridge Coast, Isle of Wight - over 50s only

November 12 to 15, 2010

### PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 6pm to 11pm every night - house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
£259pp  
Quote MM11**

## Christmas Party Break

Warner Lakeside, Hayling Island - over 21s only

December 17 to 20, 2010

### PRICE INCLUDES:

- Entertainment every night
- 3 nights en-suite chalet accommodation
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- **FREE DRINKS** from 6pm to 11pm every evening. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
£199pp  
Quote LK12**

## Mamma Mia Party

Warner Bembridge Coast, Isle of Wight - over 50s only

February 25 to 28, 2011

### PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- Return car ferry
- **FREE DRINKS** from 3.30pm to 11pm on Friday and 12noon to 11pm on Saturday & Sunday. Drinks include house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



**SELF-DRIVE  
3 NIGHTS  
DRINKS-INCLUSIVE  
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Quote MW2**

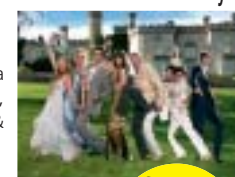
## Mamma Mia Spring Party

Warner Bodelwyddan Castle, North Wales - over 50s only

March 25 to 28, 2011

### PRICE INCLUDES:

- Entertainment featuring a Mamma Mia movie screening, Abba tribute band in concert & more
- 3 nights en-suite Ambassador Room
- 3 dinners and 3 breakfasts
- Leisure facilities: Indoor pool & sauna
- **FREE DRINKS** from 6pm to 11pm every night - house beers & spirits, house wine by the glass, pumped soft drinks & mixers, tea & coffee



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## Women Seeking

**KAREN** 51, smoker, many interests, seeks country loving guy, 35-45 who is fun, loving and caring. Tel No: 0906 515 7112 Box No: 382050 ☞

**LYN** young 50yr old lady, divorced, attractive, size 16, black hair, green eyes, no ties, dog, likes walks, meals out, nights in, socialising, seeks gent, 40-55. Tel No: 0906 515 7112 Box No: 350023

**BEAUTIFUL** slim, Oriental babe, 21, stunning figure, seeks older, solvent gent, 70 plus to spoil and pamper her. Tel No: 0906 515 7112 Box No: 348545

**TALL** attractive nurse, dark hair, blue eyes looking to meet someone young and fit for off duty fun and friendship. Tel No: 0906 515 7112 Box No: 350719 ☞

**LOVELY** curvy, extrovert, green eyed blonde, seeks gorgeous, easygoing, fun male to share cuddles, laughs and TLC. Tel No: 0906 515 7112 Box No: 350697 ☞

**ATTRACTIVE** vivacious, curvy blonde beautiful brown eyes, many interests, looking for someone nice to cuddle up on the sofa and share good wine with. Tel No: 0906 515 7112 Box No: 350695 ☞

**ATTRACTIVE** vivacious lady seeks good looking male to share travel, romantic nights out and lots of TLC. Tel No: 0906 515 7112 Box No: 350693 ☞

**BEAUTIFUL** bubbly blue eyed blonde, full of life looking for similar extrovert male to put some fun back in her life. Tel No: 0906 515 7112 Box No: 350725 ☞

**STUNNING** blonde, feels life is for living looking for her Mr Right, 45-55, who can make her feel special. Tel No: 0906 515 7112 Box No: 350723 ☞

**CURVY** blonde, big blue eyes, many interests WLTm genuine male to make her laugh and brighten up her day. Tel No: 0906 515 7112 Box No: 350721 ☞

**STUNNING** slim green eyed blonde, fun to be with, likes nights out, looking for that special someone. Tel No: 0906 515 7112 Box No: 350691 ☞

**CUTE** female, full of fun and always likes to try new things, seeks spontaneous, manly male for fun and laughter. Tel No: 0906 515 7112 Box No: 349029 ☞

**ATTRACTIVE** fit brunette, good fun and down to earth, WLTm funny, romantic guy who knows how to enjoy life. Looks unimportant. Tel No: 0906 515 7112 Box No: 349007 ☞

**SINGLE** mum, 39, likes most things, seeks male with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349999 ☞

**BLUE** eyed, slim single mum, needs help, seeks genuine caring man who wants a challenge. Tel No: 0906 515 7112 Box No: 382030 ☞

**YOUNG** bubbly, bouncy, romantic female, sexy, cool, seeks male for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 349435

**SAM** attractive, outgoing with blonde spiky hair, green eyes, lonely, romantic and in need of some male company. Age/looks unimportant. Tel No: 0906 515 7112 Box No: 349927 ☞

**STUNNING** brown eyed brunette, funny and vivacious searching for fun and romance with unattached male. ACA. Tel No: 0906 515 7112 Box No: 349923 ☞

**GILL** slim stylish blue eyed blonde loving and caring, WLTm down to earth guy who knows how to treat his lady. Tel No: 0906 515 7112 Box No: 349921 ☞

**AFFECTIONATE** curvy green eyed brunette seeking fit active man to share new adventures with. Looks unimportant. Tel No: 0906 515 7112 Box No: 349919 ☞

**STUNNING** ex model, curvy, long legs seeks tall well built guy relax with. Tel No: 0906 515 7112 Box No: 349005 ☞

**LOVELY** curvy brunette, adventurous and feminine seeks intelligent male to share the fun side of life together. Tel No: 0906 515 7112 Box No: 349003 ☞

**TINY** blonde, blue eyes, lovely smile, romantic at heart, seeks really nice manly for romance, possible LTR. Looks unimportant. Tel No: 0906 515 7112 Box No: 348999 ☞

**LORRAINE** 5ft 8ins, slim, size 10, long dark curly hair, green eyes, likes meats out, pubs, seeks male with GSOH. Tel No: 0906 515 7112 Box No: 348857 ☞

**SUZANNE** 35, beautiful blonde, seeks male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527 ☞

**HAPPY** go lucky blue eyed blonde, 38, just wants to make someone happy seeks similar kind male for a loving relationship. Tel No: 0906 515 7112 Box No: 347347 ☞

**SUE** early 60's, black hair, brown eyes, seeks male, 59-63 for fun and friendship. Tel No: 0906 515 7112 Box No: 346929 ☞

**FEMALE** 42, stunning blonde nurse looking to share a bottle of good wine, relax and whatever follows with a tall professional male. Looks unimportant. Tel No: 0906 515 7112 Box No: 347345 ☞

**PRETTY** blonde with lovely green eyes seeks male for good conversation and companionship. Tel No: 0906 515 7112 Box No: 349901 ☞

**SHAZ** fun and bubbly with auburn hair seeks tall good looking guy for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349899 ☞

**FUN** loving, young at heart blonde, big blue eyes, looking for some fun, romance and TLC. Tel No: 0906 515 7112 Box No: 349897 ☞

**VERY** pretty blonde with lovely green eyes and warm seeks attractive down to earth, older male for fun, laughter and love. Tel No: 0906 515 7112 Box No: 349895 ☞

**FAYE** N/S, non drinker, lots of love to give, seeks special, genuine, honest male. Tel No: 0906 515 7112 Box No: 349309 ☞

**MARGARET** 69, 5ft 4ins, active, N/S, GSOH, likes keep fit, walks, meals out, nights in, holidays, seeks nice likeminded gent, 65-70 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349085 ☞

**GORGEOUS** tall feminine brunette seeks special loving, much older guy with a passion for life to get together with. Status unimportant. Tel No: 0906 515 7112 Box No: 349035 ☞

**CHATTY** blonde, fun to be around, will try anything once, looking for serious fun with confident guy. Tel No: 0906 515 7112 Box No: 349033 ☞

**PETITE** female with lovely long auburn hair, sensitive and loving seeks someone nice to share lots of cuddles, TLC and more. Tel No: 0906 515 7112 Box No: 349031 ☞

**CURVY** blue eyed blonde who just wants to have a good time with no complications. WLTm likeminded guy. Looks unimportant. Tel No: 0906 515 7112 Box No: 347127 ☞

**VIVACIOUS** brown eyed brunette seeks tall, confident, tactile guy looking for romantic fun. Tel No: 0906 515 7112 Box No: 347125 ☞

**GORGEOUS** blue eyed brunette, hurt in past and looking for someone to mend a broken heart and put some lust back. Tel No: 0906 515 7112 Box No: 347123 ☞

**ALICE** 47, black, seeks older male for love and relationship. Tel No: 0906 515 7112 Box No: 381748 ☞

**WARM** caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965

**STRAIGHT** female, 60-75 seeking male companionship, no complications for fun and socialising, gay man welcome. Tel No: 0906 515 7112 Box No: 341379 ☞

**PAT** 50, black, honest, kind, seeks female for discreet fun times. London. Tel No: 0906 515 7112 Box No: 350541

**WHITE** English male, 57, N/S, broad shouldered, likes concerts, music, cinema, seeks sensual intelligent female, 21-45. Tel No: 0906 515 7112 Box No: 350457 ☞

**RAY** 5ft 9ins, slim, 55, caring, good heart, easygoing, seeks female of similar age for friendship. Tel No: 0906 515 7112 Box No: 350365 ☞

**COSTA** 42, 5ft 11ins, slim, athletic, educated, graduated lawyer, seeks attractive lady, any age for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 350243 ☞

**LADY** 50 plus sought by slim, attractive professional male 45 for discreet relationship. London/Surrey Tel No: 0906 515 7112 Box No: 350219

**MALE** 59, 5ft 8ins, ex footballer, seeks attractive, slim-medium build female for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382096 ☞

**ALEX** professional black male, 36, likes travel, meals out, museum, theatre, seeks kind lady. Tel No: 0906 515 7112 Box No: 350203 ☞

**YOUTHFUL** male, 49, 5ft 8ins, N/S, white, seeks slim African Princess, 30-45 for fun and laughter maybe more. Tel No: 0906 515 7112 Box No: 350185 ☞

**LEO** passionate, uninhibited, medium build, caring, mature, semi retired, N/S, easygoing, OHAC, GSOH, seeks similar petite lady. Tel No: 0906 515 7112 Box No: 350171 ☞

**37YR** old blonde beauty, hour glass figure, likes to look good for her man, has much to offer a tall romantic male. Tel No: 0906 515 7112 Box No: 347317 ☞

**NATALIA** attractive, brunette, brown eyes, 40's, N/S, slim, fit, friendly, seeks sincere, N/S, solvent male for love and relationship. Tel No: 0906 515 7112 Box No: 344393

**PROFESSIONAL** attractive, friendly, black British female, mid 40's, size 10-12 likes socialising, seeks sincere male of any nationality for LTR. Tel No: 0906 515 7112 Box No: 341125

**ATTRACTIVE** young at heart professional, no ties seeks attractive male for mutual friendship. Status unimportant. Tel No: 0906 515 7112 Box No: 355886 ☞

**KAREN** 34, leggy brunette who knows there's more to life than just work! WLTm confident professional male for time off meets in London and fun. Tel No: 0906 515 7112 Box No: 342525 ☞

**PATRICIA** outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. Tel No: 0906 515 7112 Box No: 347215 ☞



## Men Seeking

**HONEST** reliable, handsome, black male, 47, affectionate, seeks mature, trendy, white female, 42-52 for going out, laughter and life. Tel No: 0906 515 7112 Box No: 350653 ☞

**PAT** 50, black, honest, kind, seeks female for discreet fun times. London. Tel No: 0906 515 7112 Box No: 350541

**WHITE** English male, 57, N/S, broad shouldered, likes concerts, music, cinema, seeks sensual intelligent female, 21-45. Tel No: 0906 515 7112 Box No: 350457 ☞

**RAY** 5ft 9ins, slim, 55, caring, good heart, easygoing, seeks female of similar age for friendship. Tel No: 0906 515 7112 Box No: 350365 ☞

**COSTA** 42, 5ft 11ins, slim, athletic, educated, graduated lawyer, seeks attractive lady, any age for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 350243 ☞

**LADY** 50 plus sought by slim, attractive professional male 45 for discreet relationship. London/Surrey Tel No: 0906 515 7112 Box No: 350219

**MALE** 59, 5ft 8ins, ex footballer, seeks attractive, slim-medium build female for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382096 ☞

**ALEX** professional black male, 36, likes travel, meals out, museum, theatre, seeks kind lady. Tel No: 0906 515 7112 Box No: 350203 ☞

**YOUTHFUL** male, 49, 5ft 8ins, N/S, white, seeks slim African Princess, 30-45 for fun and laughter maybe more. Tel No: 0906 515 7112 Box No: 350185 ☞

**LEO** passionate, uninhibited, medium build, caring, mature, semi retired, N/S, easygoing, OHAC, GSOH, seeks similar petite lady. Tel No: 0906 515 7112 Box No: 350171 ☞

**BARBARA** divorced, active, 5ft 7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for friendship, maybe more. Tel No: 0906 515 7112 Box No: 346745 ☞

**VOLUPTUOUS** big hearted young brunette seeks hunky guy who likes body art to make life a bit more interesting. ACA. Tel No: 0906 515 7112 Box No: 347165 ☞

**BEAUTIFUL** tall brunette with a lovely smile seeks tall, well built mature male to share wine, lots of laughter and more. Tel No: 0906 515 7112 Box No: 347163 ☞

**VIVACIOUS** dark haired, brown eyed, petite single mum, witty, caring, enjoys life, seeks male, 42-50 with GSOH, kind heart and who likes socialising. Tel No: 0906 515 7112 Box No: 348655 ☞

**DOWN** to earth female, 5ft 8ins, 42, seeks sincere, honest male. Portsmouth. Tel No: 0906 515 7112 Box No: 348557 ☞

**HONEST** caring, genuine female, 44, GSOH, likes meals out, nights in, seeks similar male. Tel No: 0906 515 7112 Box No: 381844 ☞



**6FT** male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☞

**6FT** 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

**PAUL** 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

**BLACK** male, 25, tall, seeks female, 25-35 for serious relationship. Tel No: 0906 515 7112 Box No: 382044 ☞

**DO** you fancy a real sexy man, Duracell type to make your dreams come true. Me 55, you 48 plus. Tel No: 0906 515 7112 Box No: 350583

**EXCITING** 55yr old pleasant male, all action, seeks similar open lady, 48-65. Tel No: 0906 515 7112 Box No: 350579

**GENUINE** young 60yr old, neglected, lonely, seeks nice lady for fun and friendship. Tel No: 0906 515 7112 Box No: 350383 ☞

**IAN** mid 50's, medium build, brown eyes, dark hair, likes nights in/out, music, pubs, seeks female. Tel No: 0906 515 7112 Box No: 350371 ☞

**MALE** seeks special female, 36-46 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350315 ☞

**PROFESSIONAL** male, 55, slim, 5ft 11ins, divorced, N/S, likes travel, sports, walks, seeks slim, fit, N/S, genuine female, 48-59. Tel No: 0906 515 7112 Box No: 350257

**SINGLE** male, 60, medium build, kind, caring, GSOH, likes music, walks, places of interest. WLTm lady up to 60. Tel No: 0906 515 7112 Box No: 350043

**JAMES** late 40's, likes walks, socialising, cinema, meals out, theatre, tee-total, seeks female, 40-50 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350545 ☞

**CRAIG** 25, likes wrestling, theatre, church, socialising, seeks lady, 18-40 preferably ex model for LTR. Redhill

**NICK** 28, builder, 6ft, shaved head, blue eyes, medium build, seeks female for fun and maybe more. Tel No: 0906 515 7112 Box No: 350015 ☞

**RICHARD** 49, 6ft, slim, professional, GSOH, tactile, affectionate, likes most things, seeks slim, affectionate female. Tel No: 0906 515 7112 Box No: 349519 ☞

**TAFFY** 47, young looks, nice personality, loyal, GSOH, pet lover, seeks female for text friendship, maybe more. Tel No: 0906 515 7112 Box No: 381962

**6FT** male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☞

**6FT** 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

**PAUL** 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

**BLACK** male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267

**ACTOR** 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☞

**MATURE** attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☞

**WIDOWER** 66, tall, likes sports, meals out, walks, seeks attractive female of similar age for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349581

**PAUL** 44, easygoing, seeks attractive, easygoing female of similar age. Tel No: 0906 515 7112 Box No: 381896 ☞

**NICE** male, late 50's, tall, blue eyes, grey hair, friendly, fit, likes boats, cars, outdoors, seeks female, late 50's for 1-2-1. Tel No: 0906 515 7112 Box No: 381886 ☞

**TALL** athletic 30yr old male, seeks caring female, size 16 plus for fun, leading to relationship. Tel No: 0906 515 7112 Box No: 349107 ☞

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**PROFESSIONAL** affluent executive, 5ft 8ins, N/S, needs to correct work/life balance, seeks lady, 35-45 to share quality time with. Tel No: 0906 515 7112 Box No: 348899 ☞

**TALL** loving Latino male, well built, slim, olive complexion, openminded, likes music, sports, culture, politics, theatre, reading, writing, seeks N/S, busty female for friendship, maybe more. Tel No: 0906 515 7112 Box No: 340165

**SUSSEX** male, 45, trusting, presentable, seeks female, 40-50 faithful and believes that romance is not dead. Tel No: 0906 515 7112 Box No: 381884 ☞

**SOLVENT** male, 45, 5ft 10ins, dark hair, fit, sporty, seeks tall, curvy female, 35-45. Tel No: 0906 515 7112 Box No: 381870

**SLIM** good looking male, naturalist, likes conversation, wine, sunshine, seeks female with similar interests. Tel No: 0906 515 7112 Box No: 381840 ☞

**WIDOWER** 68, 6ft tall, grey hair, N/S, likes sport, music, theatre, seeks attractive N/S female, 60-66 for LTR. Eastbourne. Tel No: 0906 515 7112 Box No: 323687

**PAUL** 48, slim, 6ft, seeks caring female. Tel No: 0906 515 7112 Box No: 348705 ☞

**ROMANTIC** good looking male, early 50's, many interests, seeks tall, black lady for friendship. Tel No: 0906 515 7112 Box No: 381418

**JAMIE** Eastbourne, 35, gay, seeks same in local area for LTR. Tel No: 0906 515 7112 Box No: 381522 ☞

**TALL** blond, muscular non scene guy 29, seeks older solvent gent, 65 plus for friendship/relationship. Tel No: 0906 515 7112 Box No: 348543



**DAVID** young intelligent, strong, funny male, 30, black British African, seeks beautiful female with GSOH to share relationship and fun. Tel No: 0906 515 7112 Box No: 381898 ☞

**ATTRACTIVE** blond blue eyed male, 47, HIV positive, extremely genuine, sincere, GSOH, OHAC, seeks warm, sincere, Oriental/black/Asian female. Tel No: 0906





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Picture ADY KERRY



CLOSE CALL: Hayley Brown goes close against Reading

# Ladies find life too tough to handle at the top

THE stay at the top of the table proved a brief one for Canterbury ladies, whose winning run was ended by Reading ladies on Saturday.

Nick Clark's side had reached the summit with three successive wins, but could not maintain the momentum at Polo Farm on Saturday as they went down 2-0.

Reading had made a disastrous start to the campaign, losing their first four league games, but last season's runners-up remain a dangerous side.

The visitors took the lead a minute before half-time when Rebecca Halle fired home at

## HOCKEY

a penalty corner. Canterbury had scored freely during their run to the top of the Premier Division, but could not find a way past the Reading goalkeeper.

Halle struck again 19 minutes from time to seal a result which saw Canterbury slip to fourth. Their next league fixture, on November 6, sees them visit defending champions and new leaders Leicester.

Canterbury's men also tasted defeat against the Berkshire side, going down 3-1.

They fell behind to a Richard Springham goal early in the second-half, but Matt Harper looked to have claimed a point when he struck an equaliser nine minutes from time.

Christopher Cargo then single-handedly turned the game on its head with two goals in the last three minutes.

It condemned Canterbury to a fourth successive league defeat which left Kwan Browne's newly promoted side bottom of the Premier Division.

This weekend the men put league concerns to one side as they host Fareham in the third round of the National Cup.

## RUGBY

### Essex outfit gifted win by city's errors

#### Canterbury 10 Southend 34

AN ERROR-STREWN second-half display saw Canterbury punished by a ruthless Southend, who moved top of the table as a result.

There was just three points between the sides at the break, but the home side paid for mistakes which sealed a third successive defeat for Danny Vaughan's men.

Southend went into the game on the back of a 100-0 win against Newbury the week before, but fell behind to Wim Baars' fourth-minute try.

A handling error allowed Southend to level and the visitors from Essex moved ahead with their second try.

Canterbury felt the score should have been ruled out for a double movement, but hit back with a try from Matt Sheen.

A late penalty from Southend gave them a narrow lead at the interval, but the game changed in the second-half. Weak tackling allowed the visitors their third try of the afternoon two minutes after the resumption, while a turnover gifted them another score on 57 minutes.

Canterbury had a try controversially ruled out, but a miserable 40 minutes was compounded as another handling error gave Southend the final try.

Canterbury visit Dings Crusaders this Saturday.

## CRICKET

### Kent additions not out of the question

THE FUTURE for Kent next season might not look as gloomy as first feared after it emerged the club could be in a position to make an addition to the playing squad.

Concerns about fielding a 15-man team with finances dictating that there would be no room in the budget for any new faces, or an overseas star, might not be the case now as the green shoots of recovery begin to show at St Lawrence.

Head coach Paul Farbrace said: "Maybe the position of the club, in terms of numbers of the squad, might not be as we thought at the end of the season. If we can add a bowler, whether that be an overseas or a domestic, that would certainly strengthen our squad."

**PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT glenn.pearson@kosmedia.co.uk**



# Denly on Aussie sabbatical to rediscover his technique

## CRICKET

■ BY GLENN PEARSON

KENT opening batsman Joe Denly says he will make no excuses for a season in which he failed to live up to his previous high standards.

Speaking honestly and frankly about what was by his own admission a very disappointing summer in a Kent shirt, the 24-year-old said there were technical issues with his game that he needs to work on, which he plans to do in a stint with Sydney Cricket Club in Australia this winter.

The popular Kent right-hander scored just 610 runs at an average of 21.03 in Division One of the LV= County Championship this year, way below the 1,000-run target he set himself at the start of the summer.

For a player that prides himself on his performance, it was a tough season to digest, particularly as he set out with the plan of regaining his place in the England one-day side having been dropped at the beginning of the year.

### Focus

"Overall I was pretty disappointed with the whole summer, especially with my four-day stuff," he conceded.

"Setting out at the beginning, to pass 1,000 runs is always a big aim of mine.

"After losing my place in the England side that was obviously very disappointing and I felt I needed to go into the first-class season with a point to prove and I failed to do that to be honest.

"By getting dropped it made me even more desperate to prove all those people wrong and to get back in that side and I think that might have taken my focus off what I needed to do to get back there. All my focus was on playing for England and not the task ahead, which was the season with Kent."

Denly even found himself doubting whether he could get out of a poor run of form with the bat and says that the county schedule, which was no doubt difficult to deal with, didn't help his situation.

"You certainly can start questioning yourself when you are in a lean run of form, doubts start creeping into your mind – not so much 'am I good enough' – but rather how am I going to get out of this slump in form," he said.

"When it's happening game after game you do start having those doubts, but the key is trying to remain positive and try and look forward to the next chance you get.

"The one thing I got out of the season was that I wasn't looking forward to my next time at the crease or my next game, I was just thinking 'I



Picture ADY KERRY

**TESTING TIMES:** Joe Denly heads to Sydney this winter, while Kent will offer Matt Coles (inset) a new contract

need a break' – but that was probably the wrong attitude to have. I'm not making excuses, there are a couple of technical issues that I need to sort out and I will be working hard on doing that."

• KENT head coach Paul Farbrace says all-rounder Matt Coles will be offered a new deal to stay at the club.

The 20-year-old said the uncertainty about his contract was "playing on his mind" and this week Farbrace has moved to assure Coles and

the club's members that the young all-rounder is very much part of his plans.

"We are very keen to keep Matthew at the club," he said.

"We did have a discussion with him before he went to Australia and I went on holiday, and we have impressed on him to stay and we see his long-term future here. We will certainly be getting something in writing off to him shortly – there is no doubt that we want him to stay."



# Lane says it's up to Pulman to prove himself as Town skipper

## FOOTBALL

BY DAVID PRITCHARD

### Whitstable Town 1

Pulman 80

### Burgess Hill Town 1

Berry 88

THE experiment which has seen Ian Pulman captain Whitstable Town in recent weeks has improved the striker's performances, but manager Mark Lane is unsure whether it will continue long-term.

Pulman made it two goals in two games since taking over the armband in Saturday's 1-1 draw with Burgess Hill Town.

Lane has been satisfied with the player's response since taking the decision, although he stopped short of saying it would be permanent.

He said: "It's a strange one, but we just felt there were a few people in the squad messing around and not taking things seriously.

"We've given him that added responsibility on his shoulders and he's a lot more mature because of it. Whether he keeps it remains to be seen though."

After an 11-day break in fixtures, the Oystermen returned to action on Saturday and came within two minutes of upsetting one of the Ryman South's early pace setters.



**ON TARGET:** Ian Pulman's late opener was cancelled out by Burgess Hill's equaliser two minutes from time

A largely uneventful first-half gave way to an improved showing from the hosts after the break. They finally broke the deadlock ten minutes from time, when Pulman kept his cool to hurdle a challenge from the Hillians' goalkeeper to slot home.

Town had a strong claim for a penalty turned down when Stuart Vahid tumbled in the area shortly afterwards, but the referee waved away the protests.

It proved costly, as two minutes from the end of normal time Burgess Hill drew level through Billy Wells. Town still had a chance to win the game when Pulman went through one-on-one in stoppage time, but he spooned the shot wide.

### Whitstable Town starting XI



Subs used: Parker (Heard 60), Fittall (Dolton 75), Neal (Vahid 85)

Lane had mixed emotions about the result: "The general consensus after the game was people were happy with a point, but I think we did enough to win it.

"We've drawn three league games this season and this time last year we would have probably lost those games, so we are starting to grind out points."

Town were in action at Merstham last night, log on to [www.yourcanterbury.co.uk](http://www.yourcanterbury.co.uk) for the details. Tonight the players not involved at Merstham will get a run out in a friendly at Deal Town.

This Saturday they visit fellow strugglers Whytealeafe.

**CANTERBURY City tumbled out of the Kent Intermediate Challenge Shield on Saturday as they lost 1-0 away to a Swale United two divisions below them in the County League.**

**The tie looked to be heading for extra time when Scott Forster beat the off-side trap to score in the 90th-minute.**

**City visit high-flying Bridon Ropes on Saturday, in their final game before making their debut at Winch's Field on November 6.**

## FOOTBALL

### Bay continue winning streak to hit top spot

#### Corinthian 0 Herne Bay 2

A BLISTERING start to the season by Herne Bay striker Stuart King has alerted the interest of Folkestone Invicta, with the two clubs in negotiations over a move.

King netted 13 goals in Bay's first ten games to attract the attention of the Seasiders. As the forward is under contract at Winch's Field, any move would be dependent on the Kent League side accepting an offer from Folkestone.



**INJURED:** Stuart King

may now be delayed after King cracked a collarbone while training with the Ryman Premier side last week, which is likely to keep him sidelined for a month.

Bay boss Simon Halsey, who gave permission for the striker to take part in the session, is unsure what will come out of the talks.

He said: "I thought I'd be nice and let him train; it's unfortunate he got injured, but we have to get over it. How far it's going to go, I don't know. They are in negotiations at the moment, it's just whether the two clubs can agree anything."

King's injury ruled him out of Saturday's 2-0 win at Corinthian, which extended the team's unbeaten run to 11 games in all competitions and a fourth straight league win, taking Bay to the top of the table for the first time this season.

After a slow start Bay took the lead just after the half-hour mark. Jimmy Corbett's corner was flicked on by Steve Hanson and Luke Harvey squeezed in a header at the far post.

The visitors improved after the break, but were not comfortable until David Crofts added a second goal 13 minutes from time.

Bay now turn their attention to the defence of their Kent League Cup title, with a two-legged tie against Sporting Bengal beginning on Saturday.

## LEAGUE TABLE

(Not including midweek games)

### RYMAN DIVISION ONE SOUTH

	P	W	D	L	Gd	Pt
1 Leatherhead	13	9	3	1	+23	30
2 Metropolitan Police	8	8	0	0	+24	24
3 Bognor Regis Town	10	7	2	1	+16	23
4 Sittingbourne	13	6	4	3	+5	22
5 Burgess Hill Town	11	5	4	2	+2	19
6 Godalming Town	11	6	1	4	-9	19
7 Merstham	12	4	5	3	-1	17
8 Dulwich Hamlet	11	5	1	5	+2	16
9 Eastbourne Town	11	4	4	3	0	16
10 Walton Casuals	11	5	1	5	-2	16
11 Chipstead	11	4	3	4	-4	15
12 Whitshawk	9	3	4	2	+8	13
13 Worthing	10	3	4	3	+6	13
14 Fleet Town	9	4	1	4	-3	13
15 Chatham Town	12	4	1	7	-8	13
16 Ramsgate	11	3	2	6	-1	11
17 Faversham Town	11	3	2	6	-6	11
18 Whytealeafe	11	3	2	6	-7	11
19 Whitstable Town	10	2	3	5	-5	9
20 Walton & Hersham	11	2	1	8	-24	7
21 Horsham YMCA	11	2	1	8	-24	7
22 Corinthian-Casuals	11	1	3	7	-8	6

### KENT LEAGUE PREMIER DIVISION

	P	W	D	L	Gd	Pt
1 Herne Bay	11	6	4	1	9	22
2 VCD Athletic	10	6	3	1	6	21
3 Beckenham Town	9	6	1	2	8	19
4 Greenwich Borough	9	6	0	3	10	18
5 Deal Town	10	5	1	4	-2	16
6 Hythe Town	7	4	1	2	6	13
7 Erith Town	9	3	4	2	3	13
8 Sevenoaks Town	9	4	1	4	-2	13
9 Tunbridge Wells	7	3	3	1	10	12
10 Norton Sports	8	2	4	2	1	10
11 Fisher	9	3	1	5	-5	10
12 Erith & Belvedere	7	2	1	4	-3	7
13 Corinthian	8	2	1	5	-7	7
14 Lordswood	8	1	2	5	-6	5
15 Holmesdale	10	1	2	7	-11	5
16 Sporting Bengal Utd	9	1	1	7	-17	4

### KENT COUNTY LEAGUE PREMIER DIVISION

	P	W	D	L	Gd	Pt
1 Cray Valley (PM)	10	7	2	1	17	23
2 Hollands & Blair	9	6	3	0	17	21
3 Bridon Ropes	7	7	0	0	9	21
4 Rushall	10	5	3	2	8	18
5 Phoenix Sports	11	5	2	4	3	17
6 Canterbury City	9	5	0	4	0	15
7 Stansfeld O&B Club	10	4	1	5	1	13
8 Bly Spartans	10	3	3	4	2	12
9 Lewisham Borough	9	3	2	4	4	11
10 Sutton Athletic	10	3	1	6	4	10
11 Charlton Community	8	3	1	4	-6	10
12 Snodland	10	2	4	4	-7	10
13 Bearsted	10	2	4	4	-10	10
14 Fleet Leisure	8	2	3	3	-4	9
15 Woodstock Park	9	2	2	5	-12	8
16 Tonbridge Invicta	9	1	1	7	-18	4

**FIXTURES (Saturday):** RYMAN DIVISION ONE SOUTH: Whytealeafe v Whitstable Town; KENT LEAGUE PREMIER DIVISION CUP: Herne Bay v Sporting Bengal; KENT COUNTY LEAGUE PREMIER: Bridon Ropes v Canterbury City



**DROP?** St Lawrence face demotion into Kent League Division One after failing to renew their Clubmark status

## Saints facing drop for failing to update status

## CRICKET

ST LAWRENCE & Highland Court's first XI look set to be demoted into Division One of the Kent Cricket League (KCL) next summer after failing to renew their Clubmark status.

Rules set out by the England and Wales Cricket Board (ECB) which came into force earlier this month, state clubs in the top flight of accredited leagues must be part of Clubmark. The scheme recognises clubs which provide a good standard of coaching for children and have a strong community focus.

St Lawrence did attain Clubmark status, but it expired earlier this year and has not been renewed. Under the old ECB terms it would have just meant the club missed out on annual funding grant from the governing body worth up to £1,100.

But under the new system, clubs without the award are ineligible and if they remain in the top flight the rest of the league would lose its ECB accreditation and lose the funding.

The issue was announced at a meeting of the KCL's clubs earlier this month. While it has yet to be confirmed by the ECB, it appears certain the first XI, which finished third in the Premier Division last summer, will be playing in Division One in 2011.

Errol Valentine, results and player registration secretary at the KCL, said: "From the league's perspective we had no option. We couldn't as a league vote to sever that amount of money away from the clubs."

The club declined to comment until they receive official notification from the ECB. If they were demoted, Lordswood, who finished second bottom, would get a reprieve from relegation.

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# Business names top the bill at the B2B exhibition



**SHOW PIECE:** Business Week Live promises to be a great networking event.

from the public sector, despite the fact that Chancellor George Osborne announced big cuts in that arena only last week.

Archant KOS Media commercial director Christine Davidson said BWL would appeal across all business sectors, from owners, entrepreneurs and managers of small and medium enterprises to large private and public organisations and agencies.

"BWL offers true value to attendees at a crucial time in their planning process, post-CSR and prior to the crunch year of 2011," she said.

"Every senior manager and every business owner needs to know where the opportunities will be."

She also spoke of the innovative zoning at the show which will enable those on tight timetables to head for the business sectors they needed to target.

And she highlighted the workshops providing hands on advice and information and the fresh approach of the Kent Business School clinics being offered for free at the show; companies can book a 30-minute slot with a team comprising MBA students, alumni and academics.

"No hard-pressed firm can really pass up on the chance of brainstorming with such experts when just one good tip could save their company," said Christine.

Exhibiting companies leading the line up at BWL include BT, East Malling.

Conference Centre, IPS international, KCC Low Carbon Futures, Kent FA, Kent Science Park, Manston Airport, Medway Safety, NatWest, University of Greenwich, Village Hotels, The Kent Foundation, Circatron and Comcheck.

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**SMART marketing and funding can turn a good idea into a profitable business, says an industry expert.**

Phil Beavan, portfolio director for the Innovation and Growth Team, said too much focus is often put on a product without enough thought about how to bring in investment.

The straight-talking business guru will address Business Week Live delegates on 'Investment ready – how to catch your dragon'.

"You have to make sure the product is financially ready, that there will be high growth and a good exit route," he said.

"People have to make sure they are investment ready. There have been real horror stories where people have got a great product, but spend so much time focusing on that that they get nowhere and have lost a lot of money."

Mr Beavan said since he started with the Government-funded Kent and Medway Innovation and Growth Team in March, he has raised just over £500,000 in investment for businesses.



**BUZZ words are out and straight-talking in says motivational speaker Neil Annis.**

The Kent-based business expert will let Business Week Live delegates in on 'The Secret of being an Inspirational Manager'.

"I'm going to talk to people about how to get the best from themselves and how to adapt as a manager to keep staff motivated," he said.

"This is not about buzz words and hype – I really don't like that – this is about tips and advice that can be easily translated in any organisation.

"People need to be able to implement knowledge, skills and ideas into the workplace to run a successful business."



**FACEBOOK, Twitter and other social networking websites have levelled the playing field between large and small businesses, says digital marketing specialist Jonnie Jensen.**

Mr Jensen's Tmandi firm works with other companies to help them improve their internet

search ranking and teach them how to make the best use of modern technology – a must in business today he says.

He will talk about 'The Digital Revolution' at Business Week Live: "The digital revolution has enabled businesses of all sizes to compete against one another. In the earlier days of the internet it was all about who had the most money to spend. A classic example would be companies from the insurance sector buying the most expensive keywords so customers would always come to their sites first on search engines like Google.

"But now the use of social media like blogs and forums has brought us right back to what was the original measure of a successful business, and that was representation.

"I'm keen to point out to small and medium-sized firms that there's never been a better opportunity for them to succeed. All it really takes is a creative mind and a commitment to reach the top."

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## Opening the door to Europe



**Speak to the experts at Medway Council (Stand 73) - lead partners on the TEN project.** TEN is a three-year project with the aim of promoting and encouraging entrepreneurs and businesses to develop new cross-border commercial initiatives. This is an excellent opportunity for Medway's small businesses to establish new markets in northern France and Belgium to help them grow further.

The other partners are Canterbury City Council, POM West Flanders Development Agency, Boulogne Chamber of Commerce, Boulogne Development Cote d' Opale and the Regional association of Business Incubators (Les Ruches du Nord).

The funding enables businesses to install new software, develop multi-lingual web pages, attend overseas study tours and visits and to exhibit at business events in France and Belgium. This will help to build business partnerships and new commercial relationships with companies on the other side of the Channel.



## Exhibitor List

Adept-IT Ltd  
ADM Computing  
All Health Matters Ltd  
Archant KOS Media  
Asbestos First  
Belmont Insurance  
BIG  
Brachers  
Bradbourne House  
BT Local Business  
Buckmore Park Karting Ltd  
Business Computer Solutions  
Business Flow UK  
Business Link SE  
Business Week  
Channel Chamber of Commerce  
Charity Bank  
Chart Hills Golf Club  
Circatron  
Clean Tech  
Comcheck Systems Ltd  
Complete Ice Control  
Core Financial Services  
Credo IT & CRB Checks  
Dickens World  
East Malling Conference Centre  
Ecotricity  
Federation of Small Business  
Future Creative  
GCL Ltd  
GradsKent Project  
HMRC  
IMM-UK  
Innovation & Growth  
Intellectual Property Office  
IPS International  
Judd Associates  
KCC (South East Business Carbon Hub)  
Kent Business School  
Kent Cleaning Solutions  
Kent F.A.  
Kent Invicta Chamber of Commerce  
Kent Office Solutions  
Kent Science Park  
Kinnarps  
KPS Business Solutions  
Leaf Hotels  
Lloyds TSB  
London Golf Club  
M J Allen  
Managed Service Centre  
Manston Airport  
McCabe Ford Williams  
Medway Fibreglass  
Medway Safety Ltd  
Mid Kent College  
NatWest  
Netsite  
Oxigen Electric Cargo Scooters  
Pagesuite  
Peek Consultancy  
Platinum Property Services  
Principal Corporation-Business Solutions  
Print Big  
Pxl Pig Studios  
So Magazine  
Sustainable Marketing  
Swale Skills Centre  
Thanet & Dover Chambers  
The Kent Foundation  
The Partnership  
Transmarche Enterprise Network  
Trax UK Ltd  
University of Greenwich  
Village Hotels  
Warners Solicitors  
WCAFI  
Whitehead Monckton  
Wildthing Wildlife Consultants

## Endorsements



collaboration and find new ways of working together.”  
**Roger House** BA(Hons) MIOEE FRSA, Federation of Small Business

“Supporting Business Week live is the fantastic opportunity for us as a business support organisation to showcase the wide range of quality services, support and guidance that is available to businesses around the county!” **Sezen Zeki**, Chamber Manager, Channel Chamber Of Commerce

“An excellent opportunity to showcase the best businesses and ideas in Kent to the most proactive business people in Kent. BCS are proud to be a key partner.” **Gareth Johns**, Director, Business Computer Solutions

“The FSB is delighted to support this event as part of an ongoing commitment to the importance of and values of Kent small business. In a challenging environment we should all take every opportunity to get out amongst our potential supply chain and sales prospects looking to build

“Warners are always happy to do what we can to make business in our region better, we hope everyone involved will benefit from exhibiting and visiting.” **Fergus Ross**, Business Development Director, Warners Solicitors

“The launch of Business Week earlier this year along with its online coverage, brought a welcome boost to the hard-pressed business community, so the Chamber and its members are delighted to learn of this well-timed follow-up.

It looks like a great and much-needed opportunity for people to do business, swap ideas and advice or even team up.



With initiatives like this and back-up from organisations like ours, Kent firms should emerge from recession stronger and better than they ever were during those illusionary ‘good times’ of the early Noughties.”  
**Jo James**, Chief Executive of Kent Invicta Chamber of Commerce

## Focus on exhibitors



**The MJ Allen Group** (stand No. 25) is a family owned business based in the South East of England with 2009 sales of around £25m. Group Companies include expertise in patterns, casting and machining (MJ Allen), punch tooling and dies (Rydal), metrology (Verdict), sheet metal working machinery (Airworks, RMT, Gabro), architectural, restoration and conservation metalworking (Mather and Smith), after-market automotive clutch and brake (National Autoparts) and automotive transmission systems design (Countytrac).

The Foundries Division produce low and medium volume, high quality, complex core assembly sand castings in aluminium (to 1 tonne), Grey iron (to 2 tonnes), SG iron (500kg) and copper alloys (120kg). The recent expansion of our aluminium gravity die casting (to 50kg) facility has now given us a medium to high volume capability. Coupled with this our fully equipped CNC and conventional machine shop, MJ Allen-ENC, with assembly and finishing on site, enables our customers to place a single order for a finished components of almost any size and volume.

The Foundries and Machining Divisions are BS:EN:ISO:9001:2000 approved.

**Gary Ealham**, [www.mjallen.co.uk](http://www.mjallen.co.uk)



### MidKent College

**MidKent College** (stand No. 23) is one of Kent's largest further education and training providers, offering an extensive range of learning and training services from campuses right in the heart of the Medway and Maidstone areas. Whether you want to train for work, gain an academic qualification or learn new skills, MidKent College has hundreds of courses at a level to suit you.

**Jacqui Brown**, Business Development Manager, [www.midkent.ac.uk](http://www.midkent.ac.uk)



### Principal Corporation

(stand No. 57) is an established name in the IT, office systems and managed print services arena. We provide a comprehensive multifaceted service to increase the effectiveness and performance of your document generation and production. We will save you money, driving out unnecessary cost whilst increasing document quality and productivity. You will experience a refreshingly different approach and peace of mind whether you require a conventional copy/print /scan device or a fully managed and controlled document solution. Put us to the test!

**Mark Simpson**, Regional Sales Manager, [www.principal.co.uk](http://www.principal.co.uk)



**Village Hotel** (stand No. 80) is a 122 bedroom hotel conveniently located on junction 6 on the M20.

With 3 choices of eating areas, Verve Restaurant, Victory Pub and Starbucks Coffee shop and free WIFI throughout it is a great place to stop either for business or pleasure.

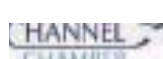
Our extensive Leisure Club includes 25 meter pool, 5000sq ft gym, 3 studios (including a spin studio), sauna, solarium, it is free for residents of the hotel and has a range of membership deals suitable for all.

Our Conference & Events rooms can seat 2-200 guests whether it be for a wedding, conference or dinner dance with extensive menus and packages that can be built around all requirements. Our new Fixed Pricing ensures that companies looking to book training and meeting rooms can find a package that suits their budgets depending on the day of the week.

**Nicola Meredith**,  
[www.village-hotels.com](http://www.village-hotels.com)

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